

NCFMEC Meeting Notes  
May 12-14, 2008  
Stillwater, OK Ag Building 410

Attendance: Damona Doye, Arlin Brannstorm, Dale Nordquist, Barry Ward, Dwight Aakre, Doug Jose, George Patrick, Burton Pflueger, Don Breece, Ray Massey, Gary Schnitkey, Mike Duffy, Greg Hanson, Terry Griffin (AR guest), Rodney Jones

Oklahoma visitors: Francis Epplin (faculty) Roger Sahs and Randy True(Extension Associates); JJ Jones, Bill Burton and Daniel Skipper (OK regional specialists); Dan Childs, Job Springer, Jon Biermacher (Noble Foundation).

Don Breece chaired the meeting. Notes taken by Ray Massey.

- 1) Minutes: Motion to approve by Doug, second by Damona. Passed by voice vote.
- 2) State Reports distributed – Arkansas and Pennsylvania also gave state reports.
- 3) Larry Sanders – Farm Bill report and ideas of summer 2008 conference planning.
- 4) David Williams – Advisor Report
  - a) Rethinking the program leader responsibilities
  - b) Looking at fall meeting with program leaders in DC – concerted effort to have more extension component in NRI proposals
  - c) Need more effort in the area of energy –
    - i) want to have a larger extension component in the strategic energy science plan.
    - ii) Need to have contacts in each state who might be involved.
    - iii) Asked us what projects on a multi-state level are occurring that could be reported back to program leaders. He mentioned Annie Projects, Transitioning the Farm, Custom rate and land rental surveys, Budgets, Farm Bill education, individually facing food and fuel questions.
- 5) Janie Hipp – Program Leader report .
  - a) Farm family digest and possibly monthly webinars planned, beginning with farm succession as topic on May 29, 2 p.m. Send ideas for other topics
  - b) Listserv may be expanded to include farm management and marketing
  - c) Visioning, strategic planning processes underway
  - d) Portfolio has expanded to include CRIS and NRI in related areas.
- 6) Educational programs – the following faculty presented on projects they are conducting.
  - a) Mike Woods – OSU Ag Econ departmental update
  - b) Dan Childs – Noble Foundation introduction
  - c) Francis Epplin – Biofuels, especially cellulosic
  - d) Wade Brorsen – Precision Ag and GreenSeeker Technology
  - e) Clem Ward and Damona Doye – Cow/calf and stocker survey
  - f) Gene Parker – Planning for Foot and Mouth Disease Outbreak
  - g) Rodney Holcomb – tour of Food and Ag Products Center
  - h) Bailey Norwood – Animal welfare
  - i) Jayson Lusk – Value of testing for leptin genotype in feedlot cattle
  - j) Kellie Raper – Perceptions of vertical marketing arrangements performance in cow/calf

- k) Dave Freeman – eXtension insights from HorseQuest
  - l) Shannon Ferrell – On farm permitting for biodiesel production
  - m) Brian Briggeman – ARMS access
- 7) Doug Jose – NCRMEC update
    - a) Streamlining application process and changing some terminology for grants.
    - b) For 2008: 61 preproposals, 43 full proposals, funded 22
    - c) Funding approved for Farm Bill proposal (Investigator: Brad Lubben)
    - d) Focus groups will be conducted in each state.
    - e) NCFMEC is the state contact persons for the NCRMEC. We discussed keeping NCFMEC informed since we are the contacts and should interact better.
    - f) Looking for folks to serve on the advisory committee (especially a banker). Let Doug know if you have someone in mind.
  - 8) Dale Nordquist – Uniform Farm Management Program
    - a) Distributed a 2007 accomplishment report
    - b) Discussed getting more states to add data to FinBin and sharing databases across farm management associations.
  - 9) Gary Schnitkey – International Farm Management meetings
    - a) July 19-24, 2009 in Bloomington, IL Title: “Agriculture, Food, Fiber and Energy for the Future”
    - b) Calendar
      - i) July 2008 Call for selected papers – academic and applied routes –
      - ii) November 2008 - 2 page abstract due
      - iii) Jan 2009 notify of acceptance,
      - iv) April 2009 - full paper due
  - 10) Damona Doye – Women in Ag Educators conference follow-up
  - 11) Dwight Aakre – little progress on rental publications but should see progress this summer. Shannon Ferrell indicated that he would help.
  - 12) Don Breece retiring remarks
    - a) Has the box of historical documents of the committee.
    - b) Encouraged the vice president to keep up website.
    - c) Encouraged us to toot our horn because we are doing good work.
  - 13) Officer elections
    - a) Dwight Aakre scheduled to move to chair, Ray Massey move to vice-chair.
    - b) Motion to accept Dale Nordquist as secretary. Passed by acclamation
  - 14) Fall 2009 meeting
    - a) October 2 noon to October 3 noon.
    - b) Kansas City
    - c) Ray will find out where the program leaders are meeting and will organize the meeting place accordingly.
  - 15) Spring 2009 meeting
    - a) May 12-14, 2009
    - b) Wisconsin – tentative location
  - 16) Adjourn

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Spring 2008**

State: IOWA

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Bob Wisner	Dec. 2007	Grain Marketing

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Crop production costs and margins	Increased	Costs for seed, fertilizer and pesticides will be up substantially for 2008.	Mike Duffy
2008 Farm Bill	New	Waiting to see what it is. Commodity and conservation programs will be high priority.	Duffy, Edwards,
Women in Ag	Increased	Hoping for RMA grant to establish a regional coordinating office for Annie's Project	Tim Eggers, Bob Wells, Edwards
Cash Rental Contracts	Increased	A more extensive survey of cash rental rates for farmland and buildings is being conducted. Educational materials about flexible cash leases will be expanded.	Edwards, Darnell Smith, Duffy
Land tenure in Iowa	Increased	A new survey of land tenure characteristics in Iowa will be published (carried out every 5 years)	Duffy, Smith

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

**Weather, Growing Conditions & Miscellaneous Notes:**

Waiting for it to dry out. Winter was colder than usual. Corn and soybean acres will be back to traditional proportion.

<b>3. Successful Activities</b>
<p><u>Sharing Machinery and Labor.</u> Five workshops were held with 125 attendees. Working on putting materials and case studies into a manual for publication.</p> <p><u>Women in Agriculture (Annie's Project).</u> Six weekly sessions were held for about 7 groups. Approximately 1,200 have participated since 2003.</p> <p>Risk Management for Cow/calf Producers.</p>

4. Publications		
Identification	Title	Date
	<p>Note: all publications are available on the Ag Decision Maker web site at: <a href="http://www.extension.iastate.edu/agdm/">www.extension.iastate.edu/agdm/</a></p> <ul style="list-style-type: none"> <li>• <b>Crops -- Markets:</b></li> <li>• <a href="#">Cash Corn and Soybean Prices</a> -- A2-11</li> <li>• <a href="#">Monthly Cost for Storing Grain</a> -- Decision Tool (xls)</li> <li>• <a href="#">Grain Storage Investment Comparison</a> -- Decision Tool (xls)</li> <li>• <a href="#">Corn Price Basis</a> -- A2-41</li> <li>• <a href="#">Soybean Basis</a> -- A2-42</li> <li>• <a href="#">July Corn Basis</a> -- A2-43</li> <li>• <a href="#">July Soybean Basis</a> -- A2-44</li> <li>• <a href="#">Renting Extra Grain Storage</a> -- C2-25</li> <li>• <b>Livestock -- Costs and Returns:</b></li> <li>• <a href="#">Organic Dairy Production Planning Concepts</a> -- B1-24</li> <li>• <a href="#">Organic Dairy Budget</a> -- Decision Tool (xls)</li> <li>• <a href="#">Risk Management Tool for Sheep Producers</a> -- B1-52</li> <li>• <a href="#">Deductible Livestock Costs for Adjusting 2007 Income Tax Returns</a> -- B1-15</li> <li>• <a href="#">Livestock Production – Specializing While Retaining Income Diversification</a> -- B1-76</li> <li>• <a href="#">Livestock Planning Prices</a> -- B1-10</li> <li>• <a href="#">Livestock Enterprise Budgets for Iowa</a> -- B1-21</li> <li>• <a href="#">Farm Costs and Returns</a> -- C1-10</li> <li>• <b>Crops -- Costs and Returns:</b></li> <li>• <a href="#">Historic Corn Yields by County</a> -- A1-12</li> <li>• <a href="#">Historic Soybean Yields by County</a> -- A1-13</li> <li>• <a href="#">Corn and Soybean County Yields</a> -- A1-14</li> <li>• <a href="#">Tracking the Profitability of Iowa Corn and Soybean Production</a> -- A1-85</li> </ul>	October 2007 through April 2008

4. Publications		
Identification	Title	Date
	<ul style="list-style-type: none"> <li>• <a href="#">Monthly Profitability of Corn Production</a> (xls)</li> <li>• <a href="#">Monthly Profitability of Soybean Production</a> (xls)</li> <li>• <a href="#">Estimated Costs of Crop Production in Iowa - 2008</a> -- A1-20</li> <li>• <a href="#">Crop Production Costs Budgets</a> (13 Decision Tools, xls)</li> <li>• <a href="#">Estimating a Value for Corn Stover</a> -- A1-70</li> <li>• <a href="#">Corn Stover Pricer</a> -- Decision Tool (xls)</li> <li>• <a href="#">Estimated Costs for Production, Storage and Transportation of Switchgrass</a> - A1-22</li> <li>• <a href="#">Group Risk Plan (GRP) and Group Risk Income Protection (GRIP)</a> -- A1-58</li> <li>• <a href="#">Crop Insurance Comparison</a> (xls)</li> <li>• <a href="#">Group Risk Crop Insurance Comparison</a> (xls)</li> <li>• <a href="#">Managing Risk with Crop Insurance</a> (voiced media)</li> <li>• <b>Crops -- Machinery</b></li> <li>• <a href="#">Iowa Farm Custom Rate Survey</a> -- A3-10</li> <li>• <a href="#">Custom Rates</a> (voiced media)</li> <li>• <a href="#">Transferring Ownership of Farm Machinery</a> -- A3-32</li> <li>• <a href="#">Fieldwork Days in Iowa</a> -- A3-25</li> <li>• <a href="#">Estimating the Number of Field Days Required</a> -- Decision Tool (xls)</li> <li>• <a href="#">Motor Vehicle Cost</a> -- A3-40</li> <li>• <a href="#">Motor Vehicle Cost Analyzer</a> -- Decision Tool (xls)</li> <li>• <a href="#">Custom Farming - A Share of the Crop</a> -- A3-13</li> <li>• <a href="#">Grain Harvesting Equipment and Labor in Iowa</a> -- A3-16</li> <li>• <b>Whole Farm – Land values and Leasing:</b></li> <li>• <a href="#">Historic County Farmland Values</a> -- C2-72</li> <li>• <a href="#">Farmland Value Survey</a> (Realtors Land Institute) -- C2-75</li> <li>• <a href="#">2007 Iowa Land Value Survey</a> –</li> <li>• <a href="#">Computing a Cropland Cash Rental Rate</a> -- C2-20</li> <li>• <a href="#">Renting Extra Grain Storage</a> -- C2-25</li> </ul>	

# NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE

## Spring 2007

State: Illinois

### 1. Staff changes

#### Hires

Andrea Martens (Berkeley) – international agribusiness  
Grain Gunderson (with Iowa State) – food economics  
Lia Nogueria (Washington State) -- agribusiness  
Mindy Baker (Iowa State) -- grain marketing

#### Leaving

Miguel Gomes – going to Cornell  
Lauren Unnevehr – going to ERS  
Jerry Nelson – going to IFPRI

### 2. Program changes

The Department has added a new concentration in financial planning this. Graduates will be prepared to work in the financial industries and should be prepared to take the *Certified Financial Planner* exam. Large numbers of students have enrolled in this concentration such that limits will be placed on enrollment. (Currently, there are over 600 undergraduate majors in the Department.)

### Weather, Growing Conditions & Miscellaneous Notes:

Its wet.

### 3. Successful activities

A new set of meetings were conducted this year entitled “Managing 2008 Gross Revenues and Risk”. Five meetings were held around the state. Topics included “Yield Risk: Has it Been Reduced”, “Crop Insurance Decisions in 2008”, and “Marketing Based on Crop Insurance Choice”

In December the “2007 Farm Economic Summit” was conducted. Topics included “Outlook for Crop and Livestock Prices”, “Influence of Weather and Technology on Corn and Soybean Yields”, “Crop Production Cost and Rotation Decisions”, “Farm Profitability through 2010”, “Revenue Implications of the New Farm Bill”, “Impact of Ethanol on Crop and Livestock Sectors”, and “Farm Lease Trends and Strategies”. Presentation downloads are available at: <http://www.farmdoc.uiuc.edu/IFES/2007/presentations/index.html>.

### 4. Publications

*Illinois Farm Economics: Facts and Opinions* available at <http://www.farmdoc.uiuc.edu/manage/newsletters/newsletter.html>:

May 9            2007 Corn Yields in Perspective  
April 18        Good Yields and High Grain Prices Lead to Strong Farm Earnings in 2007



**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Spring 2008**

State: **Indiana**

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
(N)	Chuck Hibbard	Nov. 1, 2007	Extension Director
(C)	Randy Woodson	May 1, 2008	Provost (former Dean of Agriculture)
(C)	Jay Akridge	May 1, 2008	Interim Dean (former Director of CAB)

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Land rental	(I)	Development of materials and decision aids	Luc Valentin Craig Dobbins
Farm marketing	(I)	Educational programming	Corinne Alexander Chris Hurt

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>	
Unraveling the Mystery of Commodity Marketing for Farm Women – IP video	Corinne Alexander
Purdue Income Tax Schools –	George Patrick
Farming Together Workshop –	Craig Dobbins and Alan Miller

<b>4. Publications</b>		
Identification	Title	Date
GQ-50-W	Alexander, C., S. Conley, C. Dobbins, C. Hurt and G. Patrick, 2007. "Marketing Practices of Indiana Soybean Producers," <i>Journal of Extension</i> , [On-line], 45(6) Article 6RIB3 Available at: <a href="http://www.joe.org/joe/2007december/rb3.shtml">http://www.joe.org/joe/2007december/rb3.shtml</a>	
	Alexander, C., Y.A. Yigezu, D.E. Maier, L.J. Mason, and C.P. Woloshuk. "Cost of Good Sanitation Practices for On-Farm Grain Storage." Purdue Univ. GQ-50-W, March 2008, p. 1-5. <a href="http://www.extension.purdue.edu/extmedia/GQ/GQ-50-W.pdf">http://www.extension.purdue.edu/extmedia/GQ/GQ-50-W.pdf</a>	
	Alexander, C. "Indiana Agriculture," <i>Indiana Business Review</i> , Outlook 2008 (Winter 2007), vol. 82, no. 4, pages 10-11. <a href="http://www.ibrc.indiana.edu/ibr/2007/outlook/agriculture.html">http://www.ibrc.indiana.edu/ibr/2007/outlook/agriculture.html</a>	
CES-364-W	Patrick, G.F., "Income Tax Management for Farmers in 2007," <a href="http://www.agecon.purdue.edu/extension/pubs/taxplanning.asp">http://www.agecon.purdue.edu/extension/pubs/taxplanning.asp</a>	Nov. 2007



4. Publications		
Identification	Title	Date
ID-166-W	<p>“2008 Purdue Crop Cost and Return Guide (November 2007 edition),” Alan Miller, Craig Dobbins, Bob Nielsen, Tony Vyn, Bill Johnson, and Shawn Conley, Purdue Extension publication ID-166-W,  <a href="http://www.agecon.purdue.edu/extension/pubs/ID166_2008.pdf">http://www.agecon.purdue.edu/extension/pubs/ID166_2008.pdf</a></p> <p>“Crop Input Costs Swell for 2008,” A. Miller, <i>Agricultural Outlook for 2008 in a Nutshell</i>, Purdue Agricultural Economics Report, page 12, November 2007.  <a href="http://www.agecon.purdue.edu/extension/pubs/paer/2007/november/paer1107.pdf">http://www.agecon.purdue.edu/extension/pubs/paer/2007/november/paer1107.pdf</a></p> <p>“Flex Rent, Crop-Share, and Cash Rent Lease Comparisons Description: Flex Rent Tool User Guidelines, Luc Valentin, Alan Miller, and Craig Dobbins, November 2007.  <a href="http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp">http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp</a></p> <p>“Crop-Share and Cash Rent Lease Comparisons Description (Version 1.6),” Alan Miller and Craig Dobbins, October 2007.  <a href="http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp">http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp</a></p> <p>Computer Spreadsheet Tools for Farmers:  “Flex Rent, Crop-Share, and Cash Rent Lease Comparisons Spreadsheet, Luc Valentin, Alan Miller, and Craig Dobbins, November 2007.  <a href="http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp">http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp</a></p> <p>“Crop-Share and Cash Rent Lease Comparisons Spreadsheet Version 1.6”, Alan Miller and Craig L. Dobbins, October 2007.  <a href="http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp">http://www.agecon.purdue.edu/extension/pubs/farmland_values_resources.asp</a></p> <p>Patrick, G.F., M. Cakir and T. Baker, “Evaluating Livestock Risk Protection for Hogs,” Purdue Agricultural Economics Report, Feb. 2008  <a href="http://www.agecon.purdue.edu/extension/pubs/paer/2008/february/patrick.asp">http://www.agecon.purdue.edu/extension/pubs/paer/2008/february/patrick.asp</a></p>	

**Weather, Growing Conditions & Miscellaneous Notes:**

After a delayed spring, conditions improved and planting proceeded relatively well, although somewhat behind the 5-year average. Good conditions this past week probably allowed corn planting to be essentially completed and good progress on soybeans.

**MISCELLANEOUS NOTES:**

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Spring 2008**

State: Kansas

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
N	Timothy Dalton	1/15/08	International Economics, R&T
N	Jason Bergtold	1/15/08	Production Economics, R&T
C	Terry Kastens	7/01/07	Went to half time, Extension Farm mgmt
R	Sarah Fogleman	1/01/08	Resigned as SE Area Economist
Recruiting	SE Area Economist	In Process	We are Currently Searching, Deadline Approaching, Please send Qualified Applicants
C	Mike Langemeier	5/01/08	Gave up most of his KMAR Administrator Duties to return to more traditional R, T, & E , Kevin Herbel (Farm Management Association Administrator) is Temporarily filling in, we are looking for a longer term solution
N	Mark Dikeman	6/01/07	Farm Mgmt Association NE KS
N	Hannah Berns	4/15/08	Farm Mgmt Association SE KS
Recruiting (2)	Farm Mgmt Assoc	In Process	Farm Mgmt, both SC and NC KS

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Farm Transition Planning	I	Conducting Transition Planning Workshops and Followup	Rod Jones
Farm Policy Updates	I	Keeping up with policy proposals	Troy Dumler
Labor Management	D	Don't have anyone doing without Sarah	

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
Transition Planning Workshops and followup by Farm Analyst was extremely successful and well received this past winter. The MAST group this winter was also a success, though fewer out of the class of 26 were able to return to campus for the second face to face session than we have had in previous classes. We are not sure what that means. All of us that work in Farm Management were extremely busy with Land Value and Land lease meetings and other related programming this Winter and spring.

4. Publications		
Identification	Title	Date
Lots	See Agmanager.info for updated publications	

**Weather, Growing Conditions & Miscellaneous Notes:**

**MISCELLANEOUS NOTES:**

Things are great in most of Kansas (if you happen to be a grain farmer and not a livestock farmer). Most of Kansas had good crops in general last year, and net farm income was at record levels by far. SC Kansas had a wheat crop failure in 07, but had enough crop diversity in general to still end up with a very high net farm income on average. Obviously there is a lot of diversity across farms. (The executive summaries are available for the results from the Kansas Farm Management Association Program for 2007).

Livestock farmers are suffering across the board, with very high feed costs.

The wheat crop looks good in most of Kansas, with the exception being a dry pocket in Southwest Ks. Unlike the corn belt, many farmers in Kansas have been able to get in and start planting Corn. Adequate moisture in most locations.

A lot of concern about costs of production (obviously), and forward marketing options as many grain buyers stopped writing cash forward contracts due to the margin call situation this spring.

Rod Jones

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2008**

**State: Kentucky**

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Steve Riggins	9/1/07	Grain Marketing
N	Cory Walters	9/1/08 Est.	Grain Marketing
N	Jerry Pierce	9/1/07	Coordinator, KY Farm Business Mgt Prog
N	Sara Williamson	2/1/08	Extension Associate, Horticulture

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<p><b>Annie's Project</b> – Risk management for farm women.</p> <p><b>Kentucky Food Consumer Panel</b> – 1000 household web-based consumer panel gathering quarterly data on consumption, preferences, and WTP for various food products.</p> <p><b>MarketMaker</b> – Kentucky program support for direct marketing and local products</p> <p><b>FSA Borrower Workshop Training Program</b> – Financial management training for FSA borrowers.</p> <p><b>Master Cattleman Program</b></p> <p><b>Advanced Master Cattleman Program</b> – Producer groups choose specific areas in which they want to work such as backgrounding, reproduction, genetics, price risk management.</p>

<b>4. Publications</b>		
Identification	Title	Date
AEC 2008-03	"Corn Production on Sod Ground – Planning Budget and Guide for 2008". Greg Halich and Chad Lee.	March 2008

4. Publications		
Identification	Title	Date
AEC 2008-02	"Profitability of Spring Hayfield Nitrogen Applications – 2008 Guide". Greg Halich, Ray Smith, and Kenny Burdine.	March 2008
AEC 2008-01	"Custom Machinery Rates Applicable to Kentucky (2008)". Greg Halich.	March 2008
ID-165	"Temporary Fencing for Horse Pastures" Burdine, Coleman, Missun.	January 2008
AEC 2007-09	"Optimal Nitrogen Application Rates for Stockpiling Tall Fescue Pastures - 2007 Guide". Greg Halich and Ray Smith.	August 2007
AEC 2007-07	"Management Implications for Cattle as a Result of Drought". Johns and Burdine.	Sept 2007
	<p>Hu, Wuyang, <b>Timothy Woods</b>, and Sandra Bastin, "<i>Consumer Acceptance and Willingness to Pay for Blueberry Products with Non-Conventional Attributes</i>", ACCI Selected Paper at the 2008 AAEA &amp; ACCI Joint Annual Meeting in Orlando, Florida, (7/08).</p> <p>Terry Jones, <b>Timothy Woods</b>, and John Strang, "<i>Commercial Asparagus Production</i>", University of Kentucky College of Agriculture Extension Publication HO-66, December, 2007.</p> <p>Sears, Amanda, Joe Masabni, Kenny Seebold, Ric Bessin, <b>Timothy Woods</b>, and Terry Jones, "<i>Ornamental Gourd Production in Kentucky</i>", University of Kentucky College of Agriculture Extension Publication ID-119, March, 2007.</p>	

**Weather, Growing Conditions & Miscellaneous Notes:**

Wet! Some delays in corn planting at this time.

**MISCELLANEOUS NOTES:**

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2008**

*State: Minnesota*

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Vernon Eidman New Dept Position New Ext Position	12/31/07	Renewable energy Energy Economics Renewable Energy

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Business Planning	N	AgPlan, Online version of the former FINPACK Business Plan, being developed with help from a team of ag professionals from across the country. Currently available in beta-test mode at <a href="http://www.agplan.umn.edu/">http://www.agplan.umn.edu/</a>	Kevin Klair

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<p>Farm Transition and Estate Planning: Extension REEs presented 19 workshops for 247 farm units, total potential financial outcome of \$314 million.</p> <p>Winning the Game 4: Launch and Land Your Post-Harvest Marketing Plan, 10 workshops for 443 producers with a total financial impact of \$1.6 million</p> <p>Winning the Game2: Launch Your Pre-Harvest Marketing Plan, 9 workshops for 238 producers.</p> <p>Production Costs and Benchmarking: Bob Craven presented at 17 locations for 1100 AgStar clients</p> <p>Grain Marketing is Simple: Ed Usset presented at 17 locations for 1100 AgStar clients</p> <p>Annies Project: Margo Rudstom provided leadership along with other Extension REEs and Farm Business Management instructors, 5 sites, 69 farm units, funded by NCRME.</p> <p>Minnesota – Wisconsin Dairy Policy Conference, LaCrosse, WI, 65 attendees</p> <p>Pasture Irrigation Project: Margo Rudstrom, on farm demonstration project.</p> <p>Average 2007 net farm income for 2574 MN farms included in FINBIN was \$155,966, up 62% from 2006. Median net farm income was \$105,431. Data sources: MnSCU FBM and SW Mn Farm Mgt Assn.</p>

4. Publications		
Identification	Title	Date
Bau	<b>Landowner's cash rent worksheet.</b> St. Paul, MN: University of Minnesota Extension Service	2007
	<b>2008 crop budgets for Southwest Minnesota.</b> St. Paul, MN: University of Minnesota Extension Service	2007
	<b>Acceptable price worksheet.</b> St. Paul, MN: University of Minnesota Extension Service	2007
	<b>Corn and soybean price probability and seasonality.</b> St. Paul, MN: University of Minnesota Extension Service	2007
	<b>Farmland rent: Southwestern Minnesota, 1999-2008.</b> St. Paul, MN: University of Minnesota Extension Service	2007
	<b>Operator's cash rent worksheet.</b> St. Paul, MN: University of Minnesota Extension Service	2007
	<b>SW Minnesota county farm land prices 1997-2007.</b> St. Paul, MN: University of Minnesota Extension Service	2007
	Bau, David. <b>Minnesota cropland rental rates.</b> University of Minnesota Extension Service	2007
Bau, David, compiler. <b>Farm resource guide 2007.</b> St. Paul, MN: University of Minnesota Extension Service	2007	
Hachfeld	<b>"Why can't agriculture be like it was in the 1950's?" comparing a 1950's farm with current farm returns/cost of living.</b> St. Paul, MN: University of Minnesota Extension Service, <a href="http://www.cffm.umn.edu/Publications/pubs/FarmMgtTopics/farmcompare1950.pdf">http://www.cffm.umn.edu/Publications/pubs/FarmMgtTopics/farmcompare1950.pdf</a>	2007
	<b>"Why can't agriculture be like it was in the 1970's?" comparing a 1970's farm with current farm returns/cost of living.</b> St. Paul, MN: University of Minnesota Extension Service, <a href="http://www.cffm.umn.edu/Publications/pubs/FarmMgtTopics/farmcompare1970.pdf">http://www.cffm.umn.edu/Publications/pubs/FarmMgtTopics/farmcompare1970.pdf</a>	2007
	<b>What does it take to earn a living on the farm?.</b> St. Paul, MN: University of Minnesota Extension Service <a href="http://www.cffm.umn.edu/Publications/pubs/FarmMgtTopics/earnlvfarm.pdf">http://www.cffm.umn.edu/Publications/pubs/FarmMgtTopics/earnlvfarm.pdf</a>	2007
Hachfeld & Schull	<b>Crop insurance procedures for delayed harvest and aflatoxin damage.</b> St. Paul, MN: University of Minnesota Extension Service <a href="http://www.cffm.umn.edu/Publications/pubs/FarmMgtTopics/DelayedHrvstAflotoxin112007Doc1.pdf">http://www.cffm.umn.edu/Publications/pubs/FarmMgtTopics/DelayedHrvstAflotoxin112007Doc1.pdf</a>	2007

4. Publications		
Identification	Title	Date
Lazarus	Machinery Cost Estimates	3/2008
Lazarus	Farm-Based Anaerobic Digesters as an Energy and Odor Control Technology: Background and Policy Issues, USDA Ag Econ Report 843	2/2008
Nordquist, Dvergsten & Moynihan	<b>Organic farm business management 2006 annual report, Minnesota.</b> St. Paul, MN: Minnesota Department of Agriculture; University of Minnesota, Center for Farm Financial Management; Organic Crop Improvement Association, Minnesota Chapter #1; Sustainable Farming Association of Minnesota; Minnesota State Colleges and Universities.	2007
Nordquist	<b>2007 FINBIN Report on Minnesota Farm Finances,</b> St. Paul, University of Minnesota, Center For Farm Financial Management	4/2008
Nordquist, Kurtz, Holcomb & Paulson	<b>2007 Annual Report Southwest Minnesota Farm Business Management Association,</b> St. Paul, Department of Applied Economic, University of Minnesota.	3/2008
Usset, Richardson & Craven	<b>Winning the game marathon: pre-harvest marketing day 1.</b> St. Paul, MN: MN Soybean Research and Promotion Council; University of Minnesota, Center for Farm Financial Management.	2007
Usset, Craven & Richardson	<b>Winning the game marathon: post-harvest marketing day 2.</b> St. Paul, MN: MN Soybean Research and Promotion Council; University of Minnesota, Center for Farm Financial Management.	2007
Usset, Richardson & Craven	<b>Winning the game 4: launch and land your post-harvest marketing plan.</b> St. Paul, MN : University of Minnesota Extension; Minnesota Soybean Research and Promotion Council; University of Minnesota, Center for Farm Financial Management.	2007
Usset, Craven & Richardson	<b>Winning the game: launch your pre-harvest marketing plan.</b> St. Paul, MN: University of Minnesota Extension; Minnesota Soybean Research and Promotion Council; University of Minnesota, Center for Farm Financial Management.	2007
Usset, Craven & Richardson	<b>Winning the game 2: launch your pre-harvest marketing plan.</b> St. Paul, MN: RMA; Country Hedging; University of Minnesota, Center for Farm Financial Management.	2008

**Weather, Growing Conditions & Miscellaneous Notes:**

Winter just ended (we hope), very slow start with very little crop planted at this time.

**MISCELLANEOUS NOTES:**



**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Spring 2008**

State: Missouri

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
Resigned	Ann Ulmer	May 30, 2008	Moving to Lubbock; husband employed at Texas Tech.
New hire	Dustin Vendrely	Spring 2008	Central MO Farm Management Spec.
Resignation	Roy Hibbard	Fall 2007	Resigned from SW MO specialist position to manage an elevator in IL.

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Biofuels impact on feed and livestock	Increased	An extensive database and presentation slides on the impact of biofuels on feed and livestock industries	Ron Plain
Cellulosic Biofuels	New	A project looking at the system necessary to use cellulose for biofuel production	Ray Massey, Joe Horner
Share milking	New	Investigation of alternative business arrangements in dairying	Joe Horner, Ryan Millholin
Environmental Policy	Increased	Presentations and applied research on greenhouse gases, carbon credits, impact of biofuels on the environment	Ray Massey

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<ul style="list-style-type: none"> <li>• Grazing wedge. Grazing dairies and beef production has been facilitated by the on-line grazing wedge at <a href="http://www.plantsci.missouri.edu/grazingwedge/">www.plantsci.missouri.edu/grazingwedge/</a>.</li> <li>• 2008 Breimyer Seminar is Manure Entrepreneur: Turning Brown to Green. May 22, 2008.</li> <li>• DDGS Cost Management Tool for Swine is available at <a href="http://agebb.missouri.edu/swine/byproducts/index.html">http://agebb.missouri.edu/swine/byproducts/index.html</a>.</li> </ul>

<b>4. Publications</b>		
Identification	Title	Date
MU G310	Agriculture and Greenhouse Gas Emissions	May 2008

4. Publications		
Identification	Title	Date
Agronomy Journal. Vol. 100:52-59	Profitability Maps as an Input for Site-Specific Management Decision Making	Jan 2008
MU G 363	Fieldwork Days and Machinery Capacity	October 2007.

**Weather, Growing Conditions & Miscellaneous Notes:**

Wet and Cold! For March – May, 2008 was the coolest since 1996; wettest since 1973. Winter (Dec-Feb) was the 6<sup>th</sup> wettest on record. Unprecedented precipitation during the Dec-mar period. Some locations have had 5 consecutive months of above normal precipitation and 3 consecutive months of below normal temperatures. None of MO is listed in any kind of drought.

**From NASS April 27 report:** Spring tillage is 24% complete, over a month behind last year and the 5-year average. State-wide, topsoil moisture rates 48% adequate and 52% surplus. Corn planting is 8% complete for the State, nearly 4 weeks behind last year and normal. Winter wheat condition for the State is rated 50% good to excellent.

**MISCELLANEOUS NOTES:**

This year Extension has been cooperating with Farm Progress Publications to present the Missouri Master Farmer Award. If your state has been involved in this, Ron Plain would appreciate talking with you about your efforts.

Missouri passed a new law , Qualified Beef Tax Credit, that pays producers \$.10/pound of gain if 200 pounds are added to the average last 3 year sale weights.

Missouri continues to have tax institutes each year. Mike Hardin, retired from Oklahoma State University, teaches. What are other states doing in the face of no active faculty dedicated to tax issues?

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**Spring 2008**

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**MISCELLANEOUS NOTES:**

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**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Spring 2008**

*State: North Dakota*

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
C	Cole Gustafson	May 15, 2008	Energy (biofuels) Economics 60% Extension/40% Research

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Energy	I	R & E on renewable fuels	Cole Gustafson

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
Outlook Conference for Agricultural Lenders (4 locations) 15 <sup>th</sup> Annual Crop Insurance Conference Northwest Farm Managers Annual Meeting Farm Transition Planning Workshop Income Tax Management for Ag Producers (11 locations) Computerized Accounting for Farm, Home and Small Business (15 locations)

<b>4. Publications</b>		
Identification	Title	Date
EC-499	Custom Farm Work Rates on North Dakota Farms, 2007, by North Dakota Farming Regions ( <a href="http://www.ag.ndsu.edu/pubs/agecon/market/ec499.pdf">http://www.ag.ndsu.edu/pubs/agecon/market/ec499.pdf</a> )	Dec 2007
EC-1090	Plotting a Course 2008 ( <a href="http://www.ag.ndsu.edu/pubs/agecon/market/ec1090.pdf">http://www.ag.ndsu.edu/pubs/agecon/market/ec1090.pdf</a> )	Jan 2008
FMPG	Projected Budgets for Irrigated Crops, Central North Dakota	Jan 2008
FMPG	Projected Budgets for Irrigated Crops, Eastern North Dakota	Jan 2008
FMPG	Projected Budgets for Irrigated Crops, Western North Dakota	Jan 2008
FMPG	Projected 2008 Crop Budgets, East Central North Dakota	Dec 2007
FMPG	Projected 2008 Crop Budgets, North West North Dakota	Dec 2007
FMPG	Projected 2008 Crop Budgets, North Central North Dakota	Dec 2007
FMPG	Projected 2008 Crop Budgets, North East North Dakota	Dec 2007
FMPG	Projected 2008 Crop Budgets, North Valley North Dakota	Dec 2007
FMPG	Projected 2008 Crop Budgets, South West North Dakota	Dec 2007

4. Publications		
Identification	Title	Date
FMPG	Projected 2008 Crop Budgets, South Central North Dakota	Dec 2007
FMPG	Projected 2008 Crop Budgets, South East North Dakota	Dec 2007
FMPG	Projected 2008 Crop Budgets, South Valley North Dakota (URL for all budgets: <a href="http://www.ag.ndsu.edu/pubs/ecguides.html">http://www.ag.ndsu.edu/pubs/ecguides.html</a> )	Dec 2007
	2007 Red River Valley Report ( <a href="http://www.ag.ndsu.nodak.edu/aginfo/farmmgmt/FBM.htm">http://www.ag.ndsu.nodak.edu/aginfo/farmmgmt/FBM.htm</a> )	April 2008
	2007 Annual Report, Region 2, ND Farm and Ranch Business Management	April 2008
	2007 Annual Report, Region 3, ND Farm and Ranch Business Management	April 2008
	2007 Annual Report, Region 4, ND Farm and Ranch Business Management (URL for FBM Reports: <a href="http://www.ndfarmmanagement.com">www.ndfarmmanagement.com</a> )	April 2008

**Weather, Growing Conditions & Miscellaneous Notes:**

**MISCELLANEOUS NOTES:**

The winter was open in the western half of the state. The state climatologist reported data showed the 6-months (Oct-Mar) were the driest on record for the whole state. The western half of the state remains dry. Planting progressed rapidly, but there is concern about stand establishment. The southeastern corner of the state, as well as the Red River Valley, has delayed plantings due to three snowstorms in April, the last of which left as much as 18 inches on April 26. Land values, land rents and used machinery prices have all increased significantly.

Completed by Dwight Aakre

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE  
Spring 2008**

*State: Nebraska*

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
Moving to another state	Dave Peters	July 1, 2008	Community and Rural Development
N	Megan Voss	Nov., 2007	Women in Agriculture, Farm Transition

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<p>Returning to the Farm, December-January 2007-08. 4-day workshop for farm families in transition.</p> <p>Winning the Game series. Presented Launch Your Marketing Plan and Launch and Land Your Marketing Plan in 2008.</p> <p>Women In Agriculture Conference, February 2008. The conference was moved from September to February this year.</p> <p>Annie's Project. Three groups conducted in 2007-08 winter season.</p> <p>Cornhusker Economics Management and Outlook Conferences. Four one-day conferences.</p> <p>Crop Insurance Workshops. Joint project with Kansas and Colorado. A one-day workshop was conducted in each of the three states. Five of the 7 speakers presented in all three states. Total attendance was 300.</p>

<b>4. Publications and Tools</b>		
Identification	Title	Date
Cornhusker Economics	Corn Stalk Grazing A Matter Of Economics, <a href="http://www.agecon.unl.edu/Cornhuskereconomics.html">http://www.agecon.unl.edu/Cornhuskereconomics.html</a>	Nov 7, 2007

4. Publications and Tools		
Identification	Title	Date
Cornhusker Economics	National Animal Identification System: The Road Ahead <a href="http://www.agecon.unl.edu/Cornhuskereconomics.html">http://www.agecon.unl.edu/Cornhuskereconomics.html</a>	May 2, 2007
	Ag Manager Tool Box, website containing information and decision aids for agriculture producers <a href="http://westcentral.unl.edu/agecon/">http://westcentral.unl.edu/agecon/</a>	Spring 2007
	Management Decision Tool (Cow-Calf Lease Share) Used to help users develop a fair and equitable lease agreement for beef cattle. <a href="http://westcentral.unl.edu/agecon/">http://westcentral.unl.edu/agecon/</a> ,	Spring 2006
	Management Decision Tool (Economics of Irrigated Pasture) Used to help users evaluate the cost and returns expected from establishing irrigated pasture under a center pivot irrigation system. <a href="http://westcentral.unl.edu/agecon/">http://westcentral.unl.edu/agecon/</a>	Spring 2007
	Management Decision Tool (Feed Cost Calculator) Used to help users compare and evaluate feeds of different compositions and price accounting for transportation, storage, and feeding cost and losses. <a href="http://westcentral.unl.edu/agecon/">http://westcentral.unl.edu/agecon/</a>	Fall 2007
	Management Decision Tool (Wheat or Corn) Used to help growers decide if planting corn over winter wheat is economically viable. <a href="http://westcentral.unl.edu/agecon/">http://westcentral.unl.edu/agecon/</a>	Winter 2007
	Management Decision Tool (Corn or Soybeans) Used to help growers decide if planting continuous corn is economically viable. <a href="http://westcentral.unl.edu/agecon/">http://westcentral.unl.edu/agecon/</a>	Spring 2007
	Management Decision Tool (Corn Stalk Grazing Calculator) Used to help cattle or corn producers make decision about using corn stalks as a source of feed for livestock. <a href="http://westcentral.unl.edu/agecon/">http://westcentral.unl.edu/agecon/</a>	Fall 2007
EC 823	<u>2008 Nebraska Farm Custom Rates – Part I</u>	May 2008
EC 826	<u>2008 Nebraska Farm Custom Rates – Part II</u>	May 2008
		May 2008



4. Publications and Tools		
Identification	Title	Date
	<u>Farm Real Estate Market Developments 2007-08</u>	

**Weather, Growing Conditions & Miscellaneous Notes:**

The spring has generally been cool and wet except for the Panhandle area which is still dry. As of May 5<sup>th</sup>, corn was only 31% planted compared to the average of 47% for that date. Wheat development was also significantly behind schedule. It was described as 25% jointed compared to the long run average of 60%. Over the whole state the wheat crop 34% was classified as fair or poor and 66% was good or excellent. There was a lot of winter kill in wheat in the northern Panhandle.

**MISCELLANEOUS NOTES:**

There is a lot of concern in the ag sector on where the ag economy is headed. One lender told me recently he had just worked the largest ag loan he had ever been involved with and the largest farm bankruptcy he had been involved with – all in the same week. Most elevators are still offering forward contracts for 2008 crops but not beyond. Some elevators are not offering '08 contracts. The farm business association, now operating as a private operation called Nebraska Farm Business Inc, reported record average net farm income of \$193,000 for 2007.

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Spring 2008**

State: *Ohio*

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Don Breece		From: Farm Management Specialist To: Assistant Director, ANR (Interim)

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<p>Policy and Outlook Meetings: Fall/Winter 2007/08: ~500 Attendees.</p> <p>“Ohio Income Tax Schools,” Fall 2007: ~1250 practitioners attend one of eight two day seminars, also 150 attend one of eight Agricultural Tax Issues workshops.</p> <p>AEDE Extension Update: March 2008: ~50 Extension Personnel heard updates from AEDE Faculty and Staff.</p>

<b>4. Publications</b>		
Identification	Title	Date
	<p><u><a href="http://aede.osu.edu/resources/docs/pdf/UDSIO6SG-9315-IQAW-X7QLG33KLHMNAZZ6.pdf">Ohio Cropland Values and Cash Rents 2007-08</a></u>  <a href="http://aede.osu.edu/resources/docs/pdf/UDSIO6SG-9315-IQAW-X7QLG33KLHMNAZZ6.pdf">http://aede.osu.edu/resources/docs/pdf/UDSIO6SG-9315-IQAW-X7QLG33KLHMNAZZ6.pdf</a></p> <p>Building for the Successful Transition of Your Agricultural Business Fact Sheet Series  <a href="http://ohioline.osu.edu/bst-fact/index.html">http://ohioline.osu.edu/bst-fact/index.html</a></p> <ul style="list-style-type: none"> <li>• <u><a href="#">A Comparison of Business Entities Available to Ohio Farmers</a></u> (pdf only)</li> <li>• <u><a href="#">Conducting a SWOT Analysis of Your Agricultural Business</a></u> (pdf only)</li> <li>• <u><a href="#">Conducting Successful Family Business Transition Meetings</a></u> (pdf only)</li> <li>• <u><a href="#">Develop a Useful Mission Statement for Your Agricultural Business</a></u> (pdf only)</li> <li>• <u><a href="#">Developing Goals for the Agricultural Business</a></u> (pdf only)</li> </ul>	

4. Publications		
Identification	Title	Date
	<ul style="list-style-type: none"> <li>• <a href="#">Developing the Next Generation of Managers</a> (pdf only)</li> <li>• <a href="#">Planning for the Successful Transition of Your Agricultural Business</a> (pdf only)</li> <li>• <a href="#">Starting, Organizing, and Managing an LLC for a Farm Business</a> (pdf only)</li> <li>• <a href="#">Tax Characteristics of Business Entities Available to Ohio Farmers</a> (pdf only)</li> <li>• <a href="#">Using Liability Limiting Entities to Manage Liability Exposure for Ohio Farms</a> (pdf only)</li> <li>• <a href="#">Whole Farm Planning Model</a> (pdf only)</li> </ul> <p>Legal Aspects of Ohio Farm Leases  <a href="http://aede.osu.edu/programs/aglaw/docs/FarmLeaseFactSheet2008.pdf">http://aede.osu.edu/programs/aglaw/docs/FarmLeaseFactSheet2008.pdf</a></p> <p>Farm Bill Resources:  <a href="http://aede.osu.edu/resources/special/farmbill/">http://aede.osu.edu/resources/special/farmbill/</a></p> <p>The Day U.S Agriculture Changed: March 17, 2008  <a href="http://aede.osu.edu/resources/docs/pdf/3MCP7S4I-X0JN-NRMD-50ZDS7QWFDHOEW9V.pdf">http://aede.osu.edu/resources/docs/pdf/3MCP7S4I-X0JN-NRMD-50ZDS7QWFDHOEW9V.pdf</a></p> <p>Agripreneur Newsletter  <a href="http://agripreneur.osu.edu/index.php">http://agripreneur.osu.edu/index.php</a>  Agripreneur focuses on small business management and policies affecting small business, economic development in communities or regions, and the trade-off between economic development in a specific geographic area and criterion such as a project's ROI.</p> <p>Some Basic Lessons in Risk Management  <a href="http://ohioline.osu.edu/ae-fact/pdf/Risk_management.pdf">http://ohioline.osu.edu/ae-fact/pdf/Risk_management.pdf</a></p> <p><b>OHFOOD: An Ohio Food Industries Input-Output Model, Version 9.0</b>  <a href="http://aede.osu.edu/resources/docs/pdf/B0YNN1C1-13E0-IQSY-12RP000MHPSIVOTP.pdf">http://aede.osu.edu/resources/docs/pdf/B0YNN1C1-13E0-IQSY-12RP000MHPSIVOTP.pdf</a></p>	

**Weather, Growing Conditions & Miscellaneous Notes:**

Late start with respect to tillage, anhydrous application and planting. Weather conditions vary across Ohio. Most areas have experienced some planting delays. Overall planting progress is slightly behind normal.

**MISCELLANEOUS NOTES:**

Cash Rents continue to increase substantially. Rents are highly variable on similarly productive soils.

*NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE*  
 Manhattan KS April 21-23, 2003

\_\_\_\_\_ Oklahoma \_\_\_\_\_ State Report      Spring Year \_\_\_\_\_ 2008

1. <i>Staffing Changes</i>			
Type (a)	Name	Effective Date	Area of Responsibility
New	Production Economics	Interviewing	
New	Rural Development	Interviews being scheduled	
New	Research associate	Interviews being scheduled	
New	Ag Commodity Policy	Interviews scheduled	

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2. <i>Program Changes</i>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Meat Goat Education Workshops and Boot Camp	Increased		James Jones
AAEA and AAEA Outreach	Increased	Board of Directors and Outreach Committee	Damona

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3. <i>Successful Activities</i>
<p>Goats:</p> <ul style="list-style-type: none"> <li>• Basic Meat Goat Education Workshop – Adults: Have completed one workshop with 21 participants and have another one under way with 15 participants. Many others are being planned for this fall and winter.</li> <li>• Basic Meat Goat Education Workshop – Youth: Have conducted one workshop with 28 youths. Several are being planned for summer and fall.</li> <li>• Oklahoma Meat Goat Boot Camp: Have completed three boot camps with 166 producers from 15 states. Next boot camp is early summer 09.</li> <li>• Oklahoma Meat Goat Conference: Have completed two conferences with an attendance of over 500 producers.</li> </ul> <p>Updated several farm management websites, including Quicken video.</p>

4. <i>Publications</i>		
IDENTIFICATION	TITLE	DATE
Proceedings of the Biofuels, Food and Feed Tradeoffs, St. Louis MO, April 12-13, 2007. <a href="http://www.farmfoundation.org/projects/documents/KenkelTheImpactofBiofuelsontheSouthernPlains.pdf">http://www.farmfoundation.org/projects/documents/KenkelTheImpactofBiofuelsontheSouthernPlains.pdf</a>	The Impact of Biofuel Production on Feedstocks in the Southern Plains	April 2007
Selected paper, National Value Added Conference, Lexington KY	Feasibility of a Producer Owned Winter Canola Processing Venture	June 2007
Selected paper WERA-72 2007 Annual Meeting, Las Vegas, Nevada.	The Cost Effectiveness of Biosecurity Measures in the U.S. Wheat Marketing System	June 2007
OSU Department of Agricultural Economics AE07041	Options for Joint Machinery Ownership	July 2007
OSU Department of Agricultural Economics AE07042	Organizing a Machinery Cooperative	July 2007
OSU Department of Agricultural Economics AE07042	Feasibility of a Shared Machinery Cooperative	July 2007
Agricultural and Applied Economics, Vol. 39, No. 2	Business Models and Producer-Owned Ventures: Choices, Challenges and Changes	July 2007
OSU AGEC-245 <a href="http://pods.dasnr.okstate.edu/docushare/dsweb/Get/Document-4570/AGEC-245web.pdf">http://pods.dasnr.okstate.edu/docushare/dsweb/Get/Document-4570/AGEC-245web.pdf</a>	Cow-Calf Production Practices in Oklahoma – Part 1	Oct. 2007
OSU AGEC-246 <a href="http://pods.dasnr.okstate.edu/docushare/dsweb/Get/Document-4572/AGEC-246web.pdf">http://pods.dasnr.okstate.edu/docushare/dsweb/Get/Document-4572/AGEC-246web.pdf</a>	Cow-Calf Production Practices in Oklahoma – Part 2	Oct. 2007
OSU AGEC-248 <a href="http://pods.dasnr.okstate.edu/docushare/dsweb/Get/Document-4865/AGEC-248web.pdf">http://pods.dasnr.okstate.edu/docushare/dsweb/Get/Document-4865/AGEC-248web.pdf</a>	Integrated Farm Financial Statements Software	Oct. 2007
Selected paper NCERA-194 Regional Research on Cooperatives 2007 Annual Meeting, Minneapolis MN	Structural Considerations for Machinery Cooperatives	Nov 2007
Selected paper NCERA-194 Regional Research on Cooperatives 2007 Annual Meeting, Minneapolis MN	Reflections on the Journal of Cooperatives 1986-2003	Nov 2007
E-990	Oklahoma Basic Meat Goat Manual	2007
Oklahoma Cooperative Extension Report E-996 <a href="http://www.oces.okstate.edu/notill/publications/no-till-cropping-systems-in-oklahoma-1/">http://www.oces.okstate.edu/notill/publications/no-till-cropping-systems-in-oklahoma-1/</a>	Economics: No-till versus Conventional Tillage. Chapter 6 in No-Till Cropping Systems in Oklahoma.	2007

<u>Review of Agricultural Economics</u> 29-2(2007):227-246.	Biorefinery feedstock production on Conservation Reserve Program land.	2007
<u>Journal of the American Society of Farm Managers and Rural Appraisers</u> 70(2007):59-71.	Value of an extended grazing season and value of monensin supplements for stocker cattle grazing winter wheat pasture.	2007
<u>AJAE</u> 89(2007):1296-1302.	Challenges to the development of a dedicated energy crop.	2007
OSU Ag Econ <a href="http://agecon.okstate.edu/quicken/files/manual/QUICKEN2008.pdf">http://agecon.okstate.edu/quicken/files/manual/QUICKEN2008.pdf</a>	Quicken 2008 for Farm Financial Records	Nov. 2007
CR-205 <a href="http://pods.dasnr.okstate.edu/docushare/dsweb/Get/Document-4923/CR-205%202007-2008web.pdf">http://pods.dasnr.okstate.edu/docushare/dsweb/Get/Document-4923/CR-205%202007-2008web.pdf</a>	Oklahoma Farm and Ranch Custom Rates, 2007-2008	Mar. 2008
OSU Ag Econ <a href="http://www.agecon.okstate.edu/quicken/Instructions&amp;Newsletters.htm">http://www.agecon.okstate.edu/quicken/Instructions&amp;Newsletters.htm</a>	Quick Tips for Farm Financial Record Keeping. Vol. 52 and 53	Dec. 2007, Mar. 2008
<u>Journal of Economic Behavior and Organization</u> 65(2008):714-733.	Contract duration and the division of labor in agricultural land leases.	2008
<u>AJAE</u> 90-2(2008):424-434.	Crop input response functions with stochastic plateaus.	2008
Horticultural Industries Show, Tulsa, OK <a href="http://agecon.okstate.edu/faculty/publications/3089.doc">http://agecon.okstate.edu/faculty/publications/3089.doc</a>	Economic Considerations for Blueberry Producers	Jan. 2008
SAEA 2008 Annual Meeting Selected Paper <a href="http://agecon.lib.umn.edu/cgi-bin/pdf_view.pl?paperid=29285&amp;ftype=.pdf">http://agecon.lib.umn.edu/cgi-bin/pdf_view.pl?paperid=29285&amp;ftype=.pdf</a>	Adoption of Best Management Practices in Stocker Production	Feb. 2008
USDA CSREES Interim Report <a href="http://www.extension.iastate.edu/feci/annie/iff.pdf">http://www.extension.iastate.edu/feci/annie/iff.pdf</a>	Intersection of Farm and Family Finance	May 2008
OCEC AGECE-613	Managing Cull Cows for Added Value	forthcoming

Miscellaneous Notes:

Scouts Guess Oklahoma Wheat Crop at "Normal" Levels for First Time in Four Years

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The 2008 Oklahoma wheat crop could end up being 149 million bushels, based on scouts that have looked at wheat fields over the last four to five days. The number was the sum total after those reports had come in yesterday during the Oklahoma Grain and Feed Association's spring meeting in Oklahoma City.

Mark Hodges reports 4.7 million acres are predicted to be harvested this season across the state at an average yield per acre of 31.7 bushels- which nets the 149 million bushels of production that the scouts are anticipating. Of course, a year ago- these same scouts had hopeful ideas of a fairly good sized wheat crop as well- but the persistent rains around harvest plus leaf rust resulted in the crop only amounting to 98 million bushels in 2007.

Source: Oklahoma's Farm News Update by Ron Hays

Submitted by: Damona Doye

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Spring 2008**

*State: South Dakota*

| <b>1. Staffing Changes</b> |      |                |                        |
|----------------------------|------|----------------|------------------------|
| Type (a)                   | Name | Effective Date | Area of Responsibility |
|                            |      |                |                        |

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

There have been a number of staffing changes at the county and district director level, none directly affecting farm management extension efforts within South Dakota. Staffing changes in the Department of Economics include recruiting for accounting instructor position – no offers made to date – and continuing search for department head position.

| <b>2. Program Changes</b> |              |                   |                |
|---------------------------|--------------|-------------------|----------------|
| Subject Matter Area       | Emphasis (b) | Brief Description | Contact Person |
|                           |              |                   |                |

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

No program changes to report. Work continues in areas of marketing, estate planning, and financial analysis.

| <b>3. Successful Activities</b> |
|---------------------------------|
|                                 |

Successful activities include Farm Transition and Estate Planning / Annie's' Project / Marketing and Risk Management workshops and consultations

| <b>4. Publications</b> |       |      |
|------------------------|-------|------|
| Identification         | Title | Date |
|                        |       |      |

No new publication since last meeting. New, updated publication on land values and cash rents should be released soon.

## **Weather, Growing Conditions & Miscellaneous Notes:**

Date: 4/30/08 Spring fieldwork and crop progress advanced normally for the beginning of the week, but growers in eastern South Dakota experienced a significant set-back due to inclement weather in the latter part of the week. Reporters expressed concerns that the snowfall may keep many operators out of the field for most of the upcoming week. Winter wheat breaking dormancy advanced 5 percentage points from last week, now up to 97 percent. Winter wheat conditions are now rated at 57 percent good to excellent, compared to 64 percent last week. Barley, oats, and spring wheat seedings progressed to 34 percent, 47 percent, and 50 percent seeded, respectively. Small grain seeding progress is generally ahead of last year at this time, but well behind the five-year average.

Fri, May 2: Lots of moisture west river

Much of the area west of the river received at least an inch of rainfall yesterday. Several places were over 2". The heaviest snowfall reports are from the northern BH with 2-3' reports in the Lead-Deadwood area. There is also an area in western Butte and Harding Counties where snowfall is being reported in this 2-3" range or more. This may produce some short-term flooding issues over the weekend as we warm-up and potentially receive some rainfall on top of the snow. This will be of most concern in those areas mentioned above with the heaviest snows.

Crop Progress and Crop Condition information for major crops can be found on the Extension Economics web page at <http://econ.sdstate.edu/Extension/CMA.htm>

## **MISCELLANEOUS NOTES:**

Department of Economics is now involved in a project with the South Dakota Department Of Revenue to develop land valuation productivity index for the re-valuation of agricultural land for tax purposes. The Department is also involved, to a lesser extent, in an I-29 Sci Tech Corridor initiative. Extension faculty have also been included in Emerging Issues Task Forces.

The ABS College has established three integrated task forces to help South Dakotans respond to the tremendous shift in the economic paradigm as it relates to food and fuel.

The task forces are asked to develop an educational program with support materials for distribution starting at DakotaFest and State Fair. Programs should meet the needs of CES, AES, and SDSU teaching audiences.

In reviewing the mission of each task force, the leadership team recommended the following task force membership:

- Profitability in animal agriculture during a time of high feed costs:
- Relay and cover crops to enhance crop profitability during a time of high input costs:
- Adjusting family resources in the face of high transportation and energy costs:



**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2008**

State: Wisconsin

| 1. Staffing Changes |                        |                |                                                              |
|---------------------|------------------------|----------------|--------------------------------------------------------------|
| Type (a)            | Name                   | Effective Date | Area of Responsibility                                       |
| (C)                 | Phil Harris (Farm Law) | 7/1/08         | Transfer from AAE to Center for Dairy Profitability funding. |

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

| 2. Program Changes  |              |                   |                |
|---------------------|--------------|-------------------|----------------|
| Subject Matter Area | Emphasis (b) | Brief Description | Contact Person |
| None                |              |                   |                |

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

| 3. Successful Activities                                                                                                                                                                                                                                                                                                                                                                                                          |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Continued strong interest in dairy modernization topic. Many smaller producers are seeking ways to improve labor efficiency without growing beyond midsized herds.</p> <p>Farm and Industry Short Course numbers are growing with renewed profitability on the farm. A new "Green Industry" certificate program was started in 2008. This is a cooperative venture between UW CALS and the Madison Area Technical College.</p> |

| 4. Publications |                                                                                                                                                        |              |
|-----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|
| Identification  | Title                                                                                                                                                  | Date         |
|                 | <u>Using Farm Records Effectively for Business and Financial Management</u> / Arlin Brannstrom, UW-Madison Center for Dairy Profitability, March 2008. | March 2008   |
|                 | <u>"Wisconsin Agricultural Land Prices, 2001-2007"</u> / Arlin Brannstrom. University of Wisconsin, Center for Dairy Profitability. January 2008.      | January 2008 |
|                 | Brannstrom, Arlin <u>"Wisconsin Dairy Modernization Survey, 2006"</u> , University of Wisconsin, Center for Dairy Profitability, September 2006.       | Sept 2006    |
|                 | <u>Valuing Pest Susceptibility to Control</u> , by Paul D. Mitchell & David W. Onstad. <b>Insect Resistance Management</b> , ed. by                    |              |

| 4. Publications |                                              |      |
|-----------------|----------------------------------------------|------|
| Identification  | Title                                        | Date |
|                 | David W. Onstad. Elsevier, Ltd., 2008:17-38. |      |

**Weather, Growing Conditions & Miscellaneous Notes:**

Very heavy winter snowfall (Madison received 100"). Cool wet spring. Growing conditions are improving rapidly. General concerns about high cost of purchased fuel, fertilizer and feed for 2008 growing season. Crop insurance coverage appears to be about in line with last season.

**MISCELLANEOUS NOTES:**