

NCFMEC October 1, 2007 Meeting

Kansas City, MO Airport Radisson Hotel

Attendance: Damona Doye, Steve Harsh, Bill Lazarus, Clarence Haverson, Dale Nordquist, Barry Ward, Dwight Aakre, Doug Jose, George Patrick, Burton Pflueger, Don Breece, Ray Massey, William Edwards.

Don Breece chaired the meeting. Notes taken by Ray Massey.

- 1) Minutes: Correction: misspelling of Doye to be corrected. Motion made to accept by Damona Doye, seconded by Burton Pflueger. Passed by voice vote.
- 2) Report of the spring 2007 Triennial Conference with NAFBAS and NFRBMEA in Rochester, MN.
  - a) Conference evaluations were mostly positive comments. The most negative comment was about registration. Some said concurrent sessions were not long enough.
  - b) Other 2 groups would like to continue meeting as a “farm management conference.”
  - c) 2010 would be next 3-year conference. But 2009 is the international farm management conference in IL. Need to decide whether to cooperate with NAFBAS and NFRBMEA in 2010 or with the international group in 2009.
  - d) Suggested to create a committee to investigate future conferences.
    - i) Persons recommended
      - (1) William Edwards and Steve Harsh (chair), Dale Nordquist and Barry Ward
      - (2) Have the freedom to add other members, as seen fit.
    - ii) Report back by next NCFMEC meeting.
    - iii) Ideas to consider:
      - (1) Another conference with NAFBAS and NFRBMEA 2010 Conference
      - (2) Consider having it associated with the 2009 AAEA conference (maybe as a preconference).
      - (3) Discuss who our target audience is: regional extension faculty or state faculty.
      - (4) Discuss the future of farm management extension in light of diminishing faculty numbers, few production economists being trained and budget constraints. All of this despite lots of new developments requiring good farm management analysis.
- 3) AAEA Section Update
  - a) 2007 had 6 tracks in AAEA meetings; will have similar number in 2008 depending on space.
- 4) Farm and Family Financial Initiative by Damona Doye
  - a) The group suggested topics to be addressed/considered by the initiative. Damona recorded the suggestions.
- 5) Women in Ag conference by Damona Doye
  - a) March 30 – April 2, 2008 in Oklahoma City

- b) Discussion of whether to have a preconference or integrate key topics into the conference proper.
- c) Discussion of the importance of legal and medical issues.
- 6) NCRME by Doug Jose
  - a) Starting the first year of a 3 year contract. Complicating factor is the house version of the farm bill where use of the \$5M allocation to education is at the discretion of the RMA administrator. Bottom line: funding is endangered.
  - b) Still moving forward with usual RFP in Nov 2007.
  - c) Will have a webinar on Nov 27 re making an online application.
  - d) Travel scholarships will be available for 2008 RME Women in Ag conference in OK.
- 7) Discussion with Extension Program leader David Williams
  - a) Gave an introduction of himself.
  - b) Discussed eXtension. Suggested inviting Dan Cotton to visit us at the next meeting.
  - c) Asked him to
    - i) connect us to funding opportunities and information with eXtension;
    - ii) give feedback from state program leader meetings on trends that are occurring.
- 8) CFFM Update by Dale Nordquist
  - a) FinPack update
  - b) Uniform Farm Management Project – to support farm management associations and community colleges. Rankem used in 8 states.
  - c) FinPack Business Plan – used in Annie’s Project curriculum. Goal is to have an online business plan tool available (free because paid for by Ag Trade Adjustment funds).
  - d) FairRent, AgRisk Library, TAA,
  - e) Winning the Game – new book “Grain marketing is simple, just not easy”
- 9) TAA
  - a) No new crops but maintaining the infrastructure in case additional crops are added.
- 10) State Reports – Ray will put the electronic version on the websites. State representatives are encouraged to note which publications should be put on the Risk Library.
- 11) Discussion with Janie Hipp
  - a) TAA bill looks more promising – money in the bill, triggers different, Pelosi insists it get passed before Peru Trade agreement. Could mean more work in the future.
  - b) Discussed having a strategic planning meeting of US farm management faculty from across the nation in conjunction with the Farm Foundation. Steve Harsh is going to be the contact person from NCFMEC to Janie as she progresses with plans.
- 12) Next meeting
  - a) Location: Stillwater, OK
  - b) Date: May 13 – 15, 2008.
  - c) Start 8:00 a.m. on May 13; finish 12:00 noon on May 15.
- 13) Machinery Sharing discussion led by William Edwards

- a) Have sufficient funds to finish the project. Hope to deliver a camera ready product to MidWest Plan Service for distribution and marketing.
  - b) Recommended that we consider putting on the web as pdf along with powerpoints for use by extension educators across the nation.
- 14) Harvest Systems discussion led by William Edwards
- a) Indicated the work that has been done.
  - b) Offered to share a survey that was used to get some of the cost information they gathered.
- 15) Machinery Lease Form
- a) William Edwards distributed a manuscript for an NCR Farm Machinery Lease form. Already reviewed by Dhyuветter and Liebold.
  - b) Recommended that an attorney look at it.
  - c) If someone wants to write a companion guide, William would welcome someone to take the lead.
- 16) Cash/flexible rent NCR publications discussion by Don Breece.
- a) Don Breece, Dwight Aakre (chair) and Rodney Jones were appointed as a committee to read over the existing lease publications (all of them) with notes on necessary changes/additions/deletions. Goal = develop an updated version of the publications.
  - b) Damona will ask Shannon Farrel if he will look over the pubs from a legal perspective.
- 17) Voiced media presentation on Decision Maker by William Edwards
- a) Uses Adobe Presenter to generate the presentation.
  - b) Don't have Adobe software to listen. Real Player or Windows Media Player will play the voice.
  - c) Suggested that someone demonstrate Camtasia or other screen capture at the next meeting.
- 18) Farm Financial Standards Council report by Dale Nordquist
- a) New publication coming out.
  - b) Going to add 5 new ratios to the sweet 16 ratios.
- 19) Farm Bill Discussion
- a) NCRMEC would fund some educational program if the farm bill is passed soon enough.

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Spring 2007**

State: IOWA

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
New	Erin Herbold	August 2007	Staff Attorney, Center for Agricultural Law and Taxation www.calt.iastate.edu

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
New grain storage	New	Designing new on-farm grain storage and handling. Cost comparison versus commercial storage and condo rental. Two pilot meetings were held. More will be scheduled for this winter.	Charles Hurburgh (Ag Engineering) William Edwards Kelvin Leibold
Crop production costs	Increased	Costs for seed, fertilizer and pesticides will be up substantially for 2008. Some preliminary budget estimates may be issued.	Mike Duffy
Marketing for beef cattle producers	New	Simulated marketing exercises. Will be carried out early in 2008.	John Lawrence Kevin Dhuyvetter Jim Mintert

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

**Weather, Growing Conditions & Miscellaneous Notes:**

Expecting a record average corn yield and largest corn crop ever.

<b>3. Successful Activities</b>
<p><u>Farm Leasing</u>. Approximately 70 meetings for tenants and landowners were held, in nearly every county. Emphasis was on flexible cash leases and setting cash rents. A special "Hot Topics" web site with links to farm lease information was set up for the month of August.</p> <p><u>Women in Agriculture (Annie's Project)</u>. Six weekly sessions were held for about 7 groups. Approximately 1,000 have participated since 2003.</p> <p><u>Grain Storage and Handling</u>. Six meetings were scheduled, two were held, with about 25 people at each one.</p>

<b>4. Publications</b>		
Identification	Title	Date
	Note: all publications are available on the Ag Decision Maker web site at: <a href="http://www.extension.iastate.edu/agdm/">www.extension.iastate.edu/agdm/</a>	
C4-20	Income Tax Provisions of Property Transfers (new)	June 2007
C6-41-49	Strategic Planning for Farm Businesses (series) (new)	July 2007
A1-12, 13	Historic Corn and Soybean Yields by County (revised)	
C2-11	Historic County Cropland Rental Rates (revised)	
C2-21	Flexible Farmland Lease Agreements (revised)	
C6-39	Strategic Management Concepts (new)	August 2007
A2-36	Condominium Grain Storage (new)	
C2-06	Lease Termination and other Legal Considerations (revised)	
C2-20	Computing a Cropland Cash Rental Rate (revised)	
C2-41	Leasing Arrangements and Self-employment Tax (new)	
C6-82	Test Weights and Capacity (revised)	
A2-35	Grain Storage Alternatives: an Economic Comparison (new)	September 2007
A2-09	Iowa Farmland Rental Rates (revised)	
C6-80	Metric Conversions (revised)	
C6-84	Agricultural Measurements and Conversions (revised)	
C5-19	Price Determination for CSA Share Boxes (new)	

Submitted by: William Edwards

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2007**

State: Indiana

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
N	Luc Valentin	6/18/07	E/R in crop economics (Ass't Prof.)
N	Bruce Erickson	08/01/07	Director of Cropping Systems Management (Ph.D. Agron. A/P)
N	Holly Wang	08/15/07	R/T Risk mgmt and finance (Assoc. Prof.)
N	Charles Hibberd	11/01/07	Extension Director and Assoc. Dean

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Rental Arrangements	I	Help landowners and operators to understand recent changes in economic condition and possible effects on rental arrangements	C. Dobbins A. Miller L. Valentin

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
Farm Management Tour – Alan Miller Top Farmer Crop Workshop – Bruce Erickson Fall Outlook Campaign – Corinne Alexander and Chris Hurt

<b>4. Publications</b>		
Identification	Title	Date
	<a href="http://www.agecon.purdue.edu/extension/pubs/">http://www.agecon.purdue.edu/extension/pubs/</a> General listing of recent publications	
	<a href="http://www.agecon.purdue.edu/extension/pubs/paer/">http://www.agecon.purdue.edu/extension/pubs/paer/</a> Purdue Agricultural Economics Report (quarterly) recent issues cover land values and '08 outlook	

**Weather, crop conditions and miscellaneous notes:** Rainfall has been very variable even within relatively small geographic areas. Some farmers are reporting fields with 180 bushel yields and others with 50 bushels. Recent crop conditions were rated as poor or very poor for 21%, 24% and 74% of corn, soybeans, and pasture, respectively with only 9%, 6% and 1% rated in excellent condition.

Submitted by: George Patrick

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2007**

*State: Minnesota*

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
C	Bill Lazarus	7/1/07	Return from sabbatical

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>3. Successful Activities</b>
<p>After decades of existence and success, the Southeastern Minnesota Farm Business Management Association was allowed to terminate when the fieldstaff person retired. A small number of former members have signed up with Southwestern Minnesota Farm Business Management Association (SWMFBMA).</p> <p>SWMFBMA is alive and well. A total of 125 farmer members are served by two fieldstaff, providing education and service in the fields of farm accounting, financial statement preparation and farm analysis, tax planning and tax preparation. Their analysis information is contributed to the FINBIN data bank.</p> <p>Minnesota Crop Insurance Conference was held in Morton, MN on September 19 and 20. Attendance was 314 crop insurance agents. Speakers included Daryll Ray on the Farm Bill, Elwynn Taylor on Climate Trends, Vern Eidman on Economics of Ethanol, Ed Usset on Grain Marketing, as well as several speakers from the crop insurance industry.</p>

<b>4. Publications</b>		
Identification	Title	Date
Lazarus	Machinery Cost Estimates	9/07
Usset	Grain Marketing is Simple, It's Just Not Easy	8/07
Hachfeld&Schull	Important Federal Crop Insurance Dates & Definitions	8/07
Holcomb et al.	Tax Planning for Crop and Crop Revenue Insurance	8/07
Olson	A Farm Bill for the Future: The Safety Net	
Hachfeld et al.	Cropland Rental Rates for Minnesota Counties - 2007	2007
Holcomb&Hachfeld	2006-7 Ag Income Tax Update for Farm Families	6/07
Nefstead	Forecasting Crop Basis: A Comparison of Three Methods	4/07

**Weather and Crop Conditions:**

The corn crop is reported to be quite variable, excellent in the south-central part of the state but spotty in the southwest and west.

NASS reported that Minnesota's soybean harvest began the week of September 16, slightly ahead of the five-year average pace, according to USDA, NASS, Minnesota Field Office. Corn and soybean crops continued to mature rapidly, well ahead of average. Producers were beginning to take high moisture corn for grain, while harvest of corn silage continued well ahead of the five year average pace. In the northwest, the canola harvest was mostly completed while the sugarbeet harvest was gaining momentum. The average temperature for the week was 50.8 degrees, 8.2 degrees below normal. Statewide topsoil moisture supplies as of Friday were rated 14 percent very short, 32 short, 51 adequate, and 3 surplus. As of Friday, September 14th, forty percent of field corn, and 53 percent of soybean were rated in good or excellent condition. Eighty-seven percent of potatoes, 68 percent of sunflowers, and 66 percent of sugarbeets were rated in good or excellent condition.

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2007**

State: *Missouri*

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
None			

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
None			

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<p>Horizon Point - Weather Resources for Making Management Decisions continues to expand. We have over 350 subscribers to the automatic email system. Wind data has been added to <a href="http://agebb.missouri.edu/weather/windroses/">http://agebb.missouri.edu/weather/windroses/</a>. We have been working on fieldwork days education and will add the wind information to this to include wind restricted fieldwork days as well as soil moisture restricted fieldwork days.</p> <p>Dairy</p>

<b>4. Publications</b>		
Identification	Title	Date
	<p>Massey, Ray and Ann Ulmer. "Crop Insurance in Missouri." University Extension, University of Missouri. Guide MP749. September 2007.</p> <p>Massey, Ray, Brent Carpenter and Scott Gerlt. "Days Suitable for Fieldwork in Missouri." University Extension, University of Missouri. Guide G 362. April 2007.  <a href="http://extension.missouri.edu/explorepdf/agguides/agecon/g00362.pdf">http://extension.missouri.edu/explorepdf/agguides/agecon/g00362.pdf</a></p>	

**Weather, Growing Conditions & Miscellaneous Notes:**

A late freeze that damaged wheat and most horticulture crops was followed by flooding that destroyed much corn planted in low areas. August was one of the driest and hottest on record for most of

Missouri. Parts of southwest Missouri have had the most rain in years – much of it coming down in torrents followed by long dry spells. Yields for wheat planted late (not affected by freeze) and corn planted early (tasseled before August drought) were ideal to record setting. Otherwise, yields were unimpressive – not as bad as expected but not good.

**MISCELLANEOUS NOTES:**

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2007**

State: North Dakota

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
N	Tom Wahl	January 1, 2008	Department Chairman
R	George Flaskerud	December 31, 2007	Extension Crops Economist

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
none			

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

**Weather, Growing Conditions & Miscellaneous Notes:**

Wheat yields are variable but will be above average statewide. Soybeans look good and corn may be a record yield on increased acres. Surplus hay and pasture production throughout the state this year. Durum prices are \$10-\$11 and spring wheat is at \$7.50. Many certified seed dealers have sold their production in the market this fall. Seed supplies will be short next spring.

<b>3. Successful Activities</b>
Marketing Club Facilitator and Extension Ag Economics Team In-service Custom Rate Survey completed; will be published in December

Submitted by: Dwight Aakre

<b>4. Publications</b>		
Identification	Title	Date
EC-1343	What is the Value of a Standing Corn Crop for Silage? <a href="http://www.ag.ndsu.edu/pubs/plantsci/rowcrops/ec1343w.htm">http://www.ag.ndsu.edu/pubs/plantsci/rowcrops/ec1343w.htm</a>	Aug. 2007
AAE Rpt 608	Financial Characteristics of North Dakota Farms, 2005-2006 <a href="http://agecon.lib.umn.edu/cgi-bin/detailview.pl?paperid=27547">http://agecon.lib.umn.edu/cgi-bin/detailview.pl?paperid=27547</a>	Aug. 2007
AAE Rpt 615	Results of the North Dakota Land Valuation Model for the 2007 Agricultural Real Estate Assessment . <a href="http://www.ext.nodak.edu/homepages/aeddept/aemisc/pubtotal/list1.htm#AE_REPORTS">http://www.ext.nodak.edu/homepages/aeddept/aemisc/pubtotal/list1.htm#AE_REPORTS</a>	Sept. 2007
AE-1344	Small-scale Biodiesel Production and Use (In final publication stage; online version not available yet)	Oct. 2007

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2007**

State: Nebraska

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Al Prosch	July 1, 2007	Pork Central – coordinated pork extension programs.
N	Alissa Randall	May 1, 2007	Grants Coordinator, North Central Risk Management Education Center.
N	TBA	Oct 15, 2007 (exp)	Women In Ag Coordinator.

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

**Weather, Growing Conditions & Miscellaneous Notes:**

Harvest is underway. Rain was spotty over the summer but generally yields will be good. The September crop report showed expected corn yields will be 174 bu/ac., or 14% above 2006. Soybean yields are projected to be 52bu/acv or 4% above 2006. Both will be record yields for the state if they occur.

<b>3. Successful Activities</b>
North Central Risk Management Education Center, Summer Workshop, Omaha, August 14-15, 2007. This year we focused on the new grantees and ways to make their projects successful.

<b>4. Publications</b>		
Identification	Title	Date

**Weather:**

**MISCELLANEOUS NOTES:**

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2007**

State: Ohio

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
(N)	Seeking 2 Faculty		Some possible areas of emphasis include agricultural, business, energy, and environmental economics broadly defined.

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
(N)	Entrepreneurship, Finance, Marketing and Risk management	The Center promotes the development and adoption of innovative solutions addressing problems in agriculture, the food industry, and the environment by providing research into entrepreneurship, finance, marketing, and risk management for innovation-based and start-up enterprises. <a href="http://cibe.osu.edu/">http://cibe.osu.edu/</a>	Marv Batte and Florian Diekman

**Weather, Growing Conditions & Miscellaneous Notes:** Drought and late season flooding over parts of northwest and north central Ohio have caused crop stress and low yields. Pockets in northwest, west-central and southwest Ohio are harvesting crops with high yields. Northeast Ohio has had generally favorable growing conditions throughout the season. Basis for the big three commodity crops is generally very wide. Soybean basis ~-0.90 in many areas. Shortage of hay and very high prices throughout most of Ohio.

<b>3. Successful Activities</b>
<p><b>Farm Science Review Activities – September 18-20</b></p> <p><b>Farm Business Office /“Cash Rents, Enterprise Budgets” Display</b>            Knowing your input costs and how to manage them are a big part of farm profitability. Examining enterprise budgets and their impact on the cash rents was the focus of this exhibit. The Farm Business Office allows Review goers to interact one-on-one with Farm Management Specialists to seek advice on various farm business and management topics including farm transition planning, estate planning, retirement planning, farm record keeping and analysis, tax management, human resources management, budgeting, farmland rental and purchase issues, risk management issues and more. 2500 Review Attendees interacted with farm Business Office personnel, viewed the display and/or obtained OSU Extension/AEDE educational materials.</p> <p><b>Farm Bill/Farm Policy</b> What needs there are and the true economics behind ongoing policy discussion. Seventy people attended this session.</p>

3.

**Successful Activities**

**“Question the Authorities”**

Live interviews of Ohio State’s authorities on current economic, business and policy issues. OSU’s Department of Agricultural, Environmental, and Development Economics sponsors this series of short interviews. Two thousand people attended 50 sessions presented at the Farm Science Review.

4.

**Publications**

Identification	Title	Date
	<p>Farm Bill/Policy Analysis Resources  <a href="http://aede.osu.edu/resources/special/farmbill/">http://aede.osu.edu/resources/special/farmbill/</a></p> <p><u>Selected Provisions of the Farm, Nutrition and Bioenergy Act of 2007 (H.R. 2419).</u> Summarizes farm bill provisions passed by the U.S. House July 2007 that do not directly pertain to price and income supports for major farm program field crops.</p> <p><u>Selected Provisions for Major Program Field Crops, House of Representatives' Farm, Nutrition and Bioenergy Act of 2007 (H.R. 2419).</u> Summarizes provisions of the farm bill passed by the U.S. House of Representatives in July 2007 that focus on price and income supports for field crops.</p> <p><u>Farm Safety Net Improvement Act of 2007 (Durbin-Brown).</u> Senators Durbin and Brown have proposed to replace the current loan deficiency and price counter-cyclical programs with a state level revenue counter-cyclical program.</p> <p><u>Selected Provisions for Major Program Field Crops, House Committee on Agriculture's Bill.</u> (Carl Zulauf) A summary and assessment of the House Committee on Agriculture's farm bill proposal for farm income support programs and associated provisions for the major farm program field crops.</p> <p>More papers are available at the link above.</p>	
	<p>Ohio Cropland Values and Cash Rents 2006-07  <a href="http://ohioline.osu.edu/ae-fact/pdf/cropland.pdf">http://ohioline.osu.edu/ae-fact/pdf/cropland.pdf</a></p>	
	<p>Ohio Ag Manager Newsletter  <a href="http://ohioagmanager.osu.edu/">http://ohioagmanager.osu.edu/</a></p>	
	<p>Building for the Successful Transition of Your Agricultural Business FactSheet Series  <a href="http://ohioline.osu.edu/">http://ohioline.osu.edu/</a></p>	

Submitted by: Barry Ward/Don Breece

North Central Farm Management Extension Committee Report  
June 2007-Oct. 2007

State: **Oklahoma**

1. <b>Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
New	Daniel Skipper	9/07	Area Specialist, SW OK R/E Environmental Economics
New	Damian Adams	10/07	
New	Tax Education Position	Advertised	
New	R/E Production Economics position	Soon to be advertised	

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

2. <b>Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
	I I	Annie's Project, women in agriculture Updating Beef Cattle Manual	Bill Burton, Damona Damona

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3. <b>Successful Activities</b>
<p>Statewide Women in Ag Conference Sept. 20-21 in OKC with Great Plains RC&amp;D. Approximately 150 participants.</p> <p>Annie's Project – 7 locations beginning series this fall or spring.</p> <p>Compiled and examined over 10,000 sale records via FCS data. Updated county, regional, and statewide summary information available at <a href="http://agecon.okstate.edu/oklandvalues/">http://agecon.okstate.edu/oklandvalues/</a></p>

4. <b>Publications</b>		
Identification	Papers & Posters Presented at Professional Conferences & Meetings	Date
AAEA Principal Paper	Challenges to the Development of a Dedicated Energy Crop	July 2007
AAEA Poster	Continuous Calving: Are Economic Incentives Large Enough to Eliminate the Traditional Practice?	July 2007
IFMA Congress	Rural and Urban Influences on Agricultural Land Values	July 2007

	<b>Current Reports</b>	<b>Date</b>
Draft	Assessing Risks in Managing Cull Cows for Added Value	August 2007
	<b>Spreadsheets</b>	
	Wheat Stocker Planner <a href="http://agecon.okstate.edu/faculty/files/WhtStkPlnr-Modified.xls">http://agecon.okstate.edu/faculty/files/WhtStkPlnr-Modified.xls</a>	Sept. 2007
Master Cattleman Summit	Analyzing Cull Cow Alternatives	August 2007
Kerr Center Conference	On-farm Bioediesel Production from Sunflowers	August 2007
	Blueberry budget: <a href="http://www.agecon.okstate.edu/budgets/">http://www.agecon.okstate.edu/budgets/</a>	July 2007
	<b>Newsletters</b>	
AGEC-212	Should I Buy (or Retain) Stockers to Graze Wheat Pasture? reprinted in <a href="http://www.wheat.okstate.edu/wm/index.htm">http://www.wheat.okstate.edu/wm/index.htm</a>	Sept. 2007
	<a href="http://www.agecon.okstate.edu/quicken/Instructions&amp;Newsletters.htm">http://www.agecon.okstate.edu/quicken/Instructions&amp;Newsletters.htm</a> Quick Tips for Farm Financial Record Keeping. Volume 50 Vol. 51	June 2007 Sept. 2007
LeVigneron Grape Growers & Wine Makers Newsletter, OSU Horticulture Dept., Vol. 2, Issue 2,	Economic Considerations for Potential Grape Producers: <a href="http://www.okstate.edu/ag/asnr/hortla/ftpcns/pdf/aprjun07.pdf">http://www.okstate.edu/ag/asnr/hortla/ftpcns/pdf/aprjun07.pdf</a>	June 2007

Submitted by: Damona Doye

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2007**

State: South Dakota

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Dr. Richard Shane	12/31/07 Search is active – closing date 10/15/07	Department Head, 12-month tenure track position to begin January 1, 2008
N	Milton Nies Chair in Enterprise Economics	Open Until Filled, review date: 11-01-2007	Provide intellectual leadership and develop a nationally recognized program in enterprise economics teaching, research and outreach, broadly defined.
	Extension Educator - Marketing/Farm Business Management	Closing date: 09-26-2007	Bachelor's degree in Ag Economics, Economics, Business or related degree from an accredited university. <b>RESPONSIBILITIES:</b> To provide timely research based information to enhance agricultural information and improve business and risk management skills of agricultural producers, Agri-business and related industries in the Field Education Unit and District.
	Assistant Professor of Economics	Open Until Filled If open until filled, review date: 10-01-2007	Tenure-track, nine-month, 60%-research and 40%-teaching appointment. Emphasis in Econometrics
	District Extension Director	Two of four positions in the SDSU CES system have been filled with an active search for the remaining two positions	This position ensures that the staff, within the specified District, have the resources, information, skills and support needed to ensure quality programming, facilitation services and information is delivered in an accessible, integrated and timely manner to those who need it and that SDSU Administration and ABS/CES Management receives the information and feedback needed to ensure policy and operational decisions reflect the needs and priorities of the field.
R	Dr. Thomas Dobbs vacancy	Search is not active at this time	
R	Chris Rasmussen	12/31/07	Search should be commencing for faculty position in Accounting

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Agustin Arzeno	Search should be commencing for area management specialist position	Agri-business management
N	Research Associate	Current	One to two years funding for post MS degreed individual – grain marketing

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
No major program changes			

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>

<b>4. Publications</b>		
Identification	Title	Date
ExEx5044	Crop Insurance Alternatives for Hay in South Dakota	9/2007
ExEx5058	Livestock Risk Protection: Insuring Calves	7/2007
ExEx5060	The South Dakota Agricultural Land Rental Market 2007	7/2007
ExEx5055	How to Capture High Calf Prices	7/2007
C272	SD Ag Land Market Trend: 1991-2007	6/2007

**MISCELLANEOUS NOTES:**

Harvest is started – cutting silage and harvesting soybeans. No yield reports yet.

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2007**

State: Wisconsin

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Ed Jesse		Dairy Marketing / Acting Ag Program Leader

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
None			

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

**Weather, Growing Conditions & Miscellaneous Notes:** Extremely dry July followed by record August rainfall in southern Wisconsin. Extensive flooding damage to many organic vegetable producers. Northern part of the state continues to have drought conditions.

<b>3. Successful Activities</b>
<p><a href="http://future.aae.wisc.edu/">(http://future.aae.wisc.edu/)</a> – extensive dairy marketing website</p> <p><a href="http://aae.wisc.edu">http://aae.wisc.edu</a> – Ag Economics Departmental Website</p> <p><a href="http://cdp.wisc.edu">http://cdp.wisc.edu</a> – Center for Dairy Profitability Website</p>

<b>4. Publications</b>		
Identification	Title	Date
	Economic Analysis of Supplemental Deductible Coverage as Recommended in the USDA's 2007 Farm Bill Proposal June 2007.	June 07

**Recent Staff Papers of Potential Interest**

P.D. Mitchell and T.O. Knight. Economic Analysis of Supplemental Deductible Coverage as Recommended in the USDA's 2007 Farm Bill Proposal June 2007.

<http://www.aae.wisc.edu/pubs/sps/pdf/stpap509.pdf>

**Extension Publications by Paul Mitchell**

See my web page for these and associated presentations/spreadsheets

<http://www.aae.wisc.edu/mitchell/extension.htm>

**2007**

Mitchell, P.D. Federal Disaster Assistance for Vegetable Growers Affected by Recent Floods and Droughts. UWEX Information Bulletin (3 pages), September 2007 and Extension Responds: Flood August 2007.

Mitchell, P.D. Floods, Droughts and Crop Insurance: Alternative Uses of Insured Crops. UWEX Information Bulletin (2 pages), August 2007, *Wisconsin Crop Manager* 14(August 29, 2007):145-146, and Extension Responds: 2007 Floods and Extension Responds: 2007 Drought.

Mitchell, P.D. Frost Damage and Crop Insurance Replant Provisions for Wisconsin Farmers. UWEX Information Bulletin (3 pages), May 2007 and *Wisconsin Crop Manager* 14(May 24, 2007):69-70.

Mitchell, P.D. Enterprise Budgeting Resources for Wisconsin Strawberry Farmers. UWEX Information Bulletin (1 page), May 2007.

Mitchell, P.D. Hints for Using Crop Insurance in 2007. UWEX Information Bulletin (2 pages), February 2007.

Mitchell, P.D. and F. Cody Heller. Is GRP a Good Deal for My Corn? UWEX Information Bulletin (5 pages), February 2007.

Mitchell, P.D. and F. Cody Heller. Is GRP a Good Deal for My Soybeans? UWEX Information Bulletin (4 pages), February 2007.

Mitchell, P.D. Late and Prevented Planting Coverage and Replant Provisions for Wisconsin Farmers. UWEX Information Bulletin (2 pages), June 2006.

**Past publications of note**

Jesse, E.V., and P.D. Mitchell. "Producer Preferences for Agricultural, Food and Public Policy: A Wisconsin Perspective." Dept. of Ag & App Econ. Marketing and Policy Briefing Paper No. 92 University of Wisconsin-Madison, October 2006.

C. Boerboom and P.D. Mitchell. Can Proactive Herbicide Resistance Management Pay? *Wisconsin Crop Manager* 13(February 16, 2006):21-22.

C. Croff and P.D. Mitchell. Estimating Your Cost of Potato Production. UWEX Information Bulletin (4 pages), with companion spreadsheet, February 2006.

Mitchell, P.D., W. D. Hutchison, and E.C. Burkness. Sweet Corn for Processing: Value and Risk of IPM for European Corn Borer. Case study insert (2 p.) in Integrated Pest Management: A Risk Management Framework to Improve Decision -Making. University of Minnesota Extension Service, St. Paul, February 2006.

W. D. Hutchison, E. C. Burkness, M. A. Carrillo, T. L. Galvin, P. D. Mitchell, and T. M. Hurley. Integrated Pest Management: A Risk Management Framework to Improve Decision-Making. Public 08229. University of Minnesota Extension Service, St. Paul, February 2006.

Mitchell, P.D. An Overview of Federal Crop Insurance in Wisconsin. UWEX Information Bulletin (24 pages), November 2005.

**Bruce Jones recent work potentially of interest:**

Are Farmland Prices Being Driven Up By Provisions of the Internal Revenue Code?

(<http://www.aae.wisc.edu/jones/Presentations/CapitalGainsandSec1031Apr07.pdf>) April 2007.