

**North Central Farm Management Extension Committee**  
**October 5-6, 2011**  
**Indianapolis, Indiana**

The fall meeting of the North Central Farm Management Extension Committee was called to order by Chair Barry Ward at 8:30 am edt on Wednesday, October 5. Members present were Dwight Aakre (ND), Arlin Brannstrom (WI), Dale Nordquist and Jeff Reisdorfer (CFFM), Damona Doye (OK), William Edwards (IA), Steve Harsh and Chris Wolf (MI), Kevin Dhuyvetter (KS), Matt Stockton (NE), Ray Massey (MO), George Patrick (IN), and Barry Ward (OH).

The minutes of the spring meeting were read. Massey moved to approve them, Patrick seconded. Motion passed.

Nordquist reported on the **Ag Risk Library**. It is undergoing a redesign. The budget data base is the most used feature. Authors can upload their own materials. The header is now Ag Risk + Farm Management. Funding is provided by NIFA.

Brannstrom reported on the **NCR farm lease materials project**. The task forces met on Tuesday afternoon. The three publications, NCR-75, NCR-105, and NCR-149, are nearly ready to be formatted. This will be done by Massey's assistant at Missouri. When finished they will continue to be distributed by the Midwest Plan Service, but will also be posted on the NCFMEC website. The lease forms that accompany the bulletins will be "fill in the blank" .pdf files. Additional materials such as slide presentations, electronic spreadsheets, and webinars will be developed. A webinar for Extension educators was tentatively scheduled for December 8 at 11:00 am central time. A webinar for absentee landowners may also be scheduled.

Edwards reported on the **AAEA Shared Outreach Materials Library**. A total of 51 materials have been submitted, of which 37 have been accepted, 9 have been returned for revisions, and 5 have been rejected. Posted materials have been downloaded 1,153 times. New submissions have been suspended by the AAEA Board. The AAEA Outreach Committee decided to direct its limited resources to Choices magazine and Policy Briefs. If the SOML is not reopened, some alternatives sites for a data base of extension economics materials are Ag Econ Search, the Risk Management Library, and eXtension.

Dhuyvetter reported on the next **triennial farm management extension conference**. It will be held jointly with NAFBAS and NFRBMEA, in June 2013, probably in Kansas City, Kansas. It was decided to make the submitted paper sessions joint among the three groups. Whether to have the tours in the middle of the conference or at the end was discussed.

After a break for lunch, Randy Smith of **Dow AgroSciences LLC** discussed possible future developments in crop sciences, and Dow's role in them.

Dave Oppendahl of the **Chicago Federal Reserve Bank** discussed the current ag economy, farmland values, and credit conditions in the Chicago district.

Edwards reported on the **NCR farm business publications** that are marketed and distributed by Midwest Plan Service. Many of them have not been revised since MWPS took over distribution of them in 1997. Volunteers were requested to review most of the publications and recommend if they should (1) continue to be distributed as they are, (2) be revised and distributed, or (3) be discontinued. Review assignments were:

NCR-2	Wolfe
NCR-11	Massey
NCR-43	Ward
NCR-56	Patrick
NCR-214	Dhuyvetter
NCR-233	Brannstrom
NCR-406	Stockton
NCR-568	Doye
NCR-615	Aakre
NCR-610 A-F	Nordquist

Edwards will mail copies of the publications to the reviewers. Reviews should be completed by November 1.

State reports from Wisconsin and North Dakota were given.

The meeting was adjourned until the next morning.

The Thursday morning session was opened by Dave Goeller, who reported on the **Trade Adjustment Assistance** program. Funding for the program ends in 2013, but it may be reauthorized. So far 10,974 agricultural producers have been eligible for the program. The only eligible product in the North Central Region to date is asparagus, but consultants from the region are also helping shrimp and catfish producers in the Southern Region. There are 60 consultants from the NC Region, 1,117 producers have been accepted, and 343 long-term business plans have been completed.

Goeller also reported on activities of the **North Central Risk Management Education Center**. Brad Lubben is the new director. Preproposals for 2012 are due December 9, full proposals are due by February 1. Proposals will be approved by April 1. There will be a webinar about how to prepare a proposal on November 17. Projects with a financial management focus are encouraged, as are multi-state proposals and projects that benefit socially disadvantaged groups. The maximum grant is \$50,000.

An e-mailed report from Pat Hipple, National Program Leader for NIFA, was summarized.

State reports from Michigan, Minnesota, Nebraska, Kansas, Missouri, Iowa, and Indiana were presented.

George Patrick presented an in-depth report on Purdue Extension programs. Brent Gloy of Purdue University discussed the Center for Commercial Agriculture and the Top Farmer Workshop.

Edwards moved to officially thank George Patrick, Steve Harsh and Doug Jose for their many years of service to the North Central Farm Management Extension Committee and to the farm management extension profession. Motion passed.

The spring meeting was tentatively scheduled for May 14 in Columbia, MO, in conjunction with the Harold Briemeyer ag policy workshop. Alternative site is Ohio.

Brannstrom will schedule a conference call to discuss submitting a preproposal to the NC Risk Management Education Center.

Submitted by William Edwards, secretary.

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**  
**Fall 2011**

State: **IOWA**

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
N	Kristen Schulte	July 1, 2011	Farm Management Field Specialist, Northeast Iowa, dairy economist
N	Lee Schulz	Spring 2012	Extension Livestock Economist and Assistant Professor
T	Erin Herbold	Oct. 1, 2011	Staff attorney, Center for Ag Law & Tax

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Estate Planning and Farm Transition	Farm level decisions (I)	NCRMEC grant received. Several case studies will be developed and workshops scheduled.	Kelvin Liebold Tim Eggers Georgianne Artz Melissa O'Rourke

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
Farmland leasing: approximately 60 local meetings were held. Attendance was generally higher than last year. Cash rents are all over the board. Flexible leases continue to draw a lot of interest.
Agricultural Credit School: 5 days. Attendance was up about 30% (about 80 total)
What to do with flooded acres: webinar presented jointly with Nebraska Extension.

**Miscellaneous notes (weather, growing conditions, budgets, land values/rents, etc):**

Summer weather was generally favorable for crops, hot weather in August reduced yields some. Some land in the Missouri River Valley was under water all summer.

Land value were up 30% over a year ago according to a September survey; cash rents for 2012 will vary from \$175 to over \$400 per acre.

William Edwards

### **New and Revised Information and Decision Making files**

#### **✓ September 2011**

- **Crops - Cost and Returns:**
    - [Harvest Your Crop Insurance Knowledge](#) (Voiced Media) -- A1-48
  - **Livestock - Cost and Returns**
    - [Monthly Swine Farrow to Finish Returns \(10 year summary\)](#) -- B1-31
    - [Monthly Cattle Feeding Returns \(10 year summary\)](#) -- B1-36
  - **Whole Farm - Leasing**
    - [Iowa Farmland Rental Rates \(USDA\)](#) -- C2-09
    - [Beef Cow Joint Agreements](#) -- C2-36
    - [Beef Cow Share Agreement Analysis](#) (Decision Tool) -- C2-36
  - **Whole Farm - Leasing**
    - [Farmland Value Survey](#) (Realtors Land Institute) -- C2-75
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#### **✓ August 2011**

- **Crops - Outlook and Prices**
    - [Change in Corn Prices by Two Week Period](#) -- A2-17
    - [Change in Soybean Prices by Two Week Period](#) -- A2-18
  - **Whole Farm - Leasing**
    - [Iowa Farmland Rental Rates \(USDA\)](#) -- C2-09
    - [Iowa Farm Lease Form](#) -- C2-12
    - [Iowa Cash Rent Farm Lease \(Short Form\)](#) -- C2-16
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#### **✓ July 2011**

- **Crops - Cost and Returns:**
    - [Iowa Fruit and Vegetable Production Budgets](#) -- A1-17
    - [Aronia Berry Production Budget](#) (Decision Tool) -- A1-17
    - [Organic Crop Production Enterprise Budgets](#) -- A1-18
    - [Organic Crop Production Enterprise Budgets](#) (Decision Tools) -- A1-18
  - **Whole Farm - Leasing:**
    - [Improving Your Farm Lease Contract](#) -- C2-01
    - [Flex Cash Farm Leases that Work](#) (Voiced Media) -- C2-21
  - **Whole Farm - Land Values:**
    - [Historic Farmland Value Survey Data \(Iowa State University\)](#) (Decision Tool) -- C2-70
  - **Whole Farm - Farm Succession:**
    - [Farm Succession Workshop](#) (Voiced Media)
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#### **✓ June 2011**

- **Crops - Outlook and Prices:**
  - [Historic Hog and Lamb Prices](#) -- B2-10
  - [Historic Cattle Prices](#) -- B2-12
  - [Hog Price Changes by Two Week Period](#) -- B2-15

- [Cattle Price Changes by Two-week Periods](#) -- B2-20
- **Whole Farm - Leasing:**
  - [Computing a Cropland Cash Rental Rate](#) -- C2-20
  - [Cash Rental Rate Estimation \(Decision Tool\)](#) -- C2-20
  - [Iowa 2011 Cash Rental Rate Survey & Leasing Overview \(Voiced Media\)](#) -- C2-20
  - [Flexible Lease Agreement Worksheet \(Decision Tool\)](#) -- C2-21
  - [Flexible Farm Lease Agreements](#) -- C2-21

### Newsletter Articles

#### ✓ September 2011

- [2012 crop input costs increase, along with profit margin opportunities](#) -- Steven D. Johnson
- [Road safety: a shared responsibility](#) -- Charles Schwab and Willy Klein
- [New publication helps farmers use data for tractor selection](#) -- Dana Petersen and Mark Hanna
- [Harvest crop insurance reminder checklist](#) -- Steven D. Johnson

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#### ✓ August 2011

- [Flood damaged crops, crop insurance payments, and lease contracts](#) -- William Edwards
- [Iowa farm and rural life poll: 2010 summary report](#) -- J. Gordon Arbuckle, Paul Lasley, Peter Korsching, and Chris Kast

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#### ✓ July 2011

- [Leasing issues and rental rates for 2012](#) -- Kelvin Leibold
- [Adding hail insurance coverage](#) -- Steven D. Johnson
- [Flooding and stored grain](#) -- Charles Hurburgh & Willy Klein
- [Plan ahead to avoid heat stress in cattle](#) -- Grant Dewell & Sherry Hoyer

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#### ✓ June 2011

- [What are the risks in today's farmland market?](#) -- Jason Henderson
- [Workshops provide resources on farmland surveys and leasing arrangements](#)

## NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE

Fall 2011

**State:** **KANSAS**

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R & C	David Barton	08/01/11	Emeritus Professor
N	Rebecca Bishop	08/15/11	Extension Associate
N	Brian Briggeman	08/07/11	Associate Professor (E/T)
N	Mykel Taylor	08/01/11	Assistant Professor (E/R)
N	Nathan Hendricks	08/01/11	Assistant Professor (R/T)
N	Travis Heiman	08/22/11	Farm Mgt Association NE KS
C – Resigned	Shannon Krueger	10/13/11	Communications Analyst
C – Resigned	Katie Morris	07/01/11	Extension Associate
N	Kara Ross	05/29/11	Research Assistant Professor
N	Yacob Zereyesus	05/15/11	Research Assistant Professor

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Excel Training	N	Provide day-long workshops to train producers in using Excel. A grant from the NC RME Center has facilitated this effort.	Kevin Dhuyvetter

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<p>Ongoing programs in farmland values &amp; leasing, risk management / ag policy, livestock &amp; grain marketing, Kansas Farm Management Association activities, the Farm Assist program (Hund), crop &amp; livestock enterprise profitability analysis, and other areas.</p> <p>Ongoing development and enhancement of KSU Ag Econ’s web-presence via <a href="http://www.AgManager.info">www.AgManager.info</a> is providing our department with an outreach vehicle that to some limited degree helps mitigate the loss of Extension Ag Econ in key subject matter areas of responsibility.</p>

**3.****Successful Activities****Risk and Profit Conference**

This annual conference had Fred Seamon from CME Group as the keynote speaker and Kent & Rebecca Ott, south central Kansas producers . A total of 144 producers, ag lenders, extension personnel and agribusiness managers attended.

**Crop Insurance Webinar (Crop Insurance Decisions on Winter Wheat & Floods in the Northern and Drought in the Southern Plains with No SURE Coverage Next Year) – September 8, 2011.** A total of 221 persons from 18 states participated. The average score was 4.29 when asked “On a scale of 1-5, how do you value the information you received through the webinar?” A majority (72%) indicated that the webinar influenced their crop insurance decision.

**4.****Publications**

Identification	Title	Date
Website	AgManager.info has our updated publications in the following categories: Agribusiness, Crops, Energy, Farm Management, Livestock & Meat, Policy (including 2008 Farm Bill and beginning of the 2012 debate), Decision Tools. These publications are promoted and made available through weekly e-mail updates to 5,100 subscribers and through RSS feeds.	On-going
Newsletter	Cattle Finishing Net Returns by Michael Langemeier	Monthly
Newsletter	Kansas Farm Management Association Newsletter by Michael Langemeier and Others	Monthly
Table/chart	Futures-Based Price Forecasts for Diesel Fuel	Monthly
Newsletter	Connecting Livestock Producers with Recent Economic Research (CLPER) newsletter	Quarterly
Paper	Frequently Asked Questions: Crop Leases in Kansas	May 2011
Paper	Differences Between High, Medium, and Low profit Producers: An Analysis of 2006-10 KFMA Cow-calf Enterprise Analysis	June 2011
Paper	Management Factors: What is Important, Prices, Yields, Costs, or Technology Adoption?	July 2011
Paper	Impact of Tillage System on Input demands For Farms	August 2011
Paper	Credit Quality of Kansas Farms	August 2011
Paper	Factors Impacting Dairy Profitability	August 2011

<b>4. Publications</b>		
<b>Identification</b>	<b>Title</b>	<b>Date</b>
Decision Tool	KSU – Beef Replacement.xls – Spreadsheet for Evaluating Economics of Buying Replacement Females	August 2011
Paper	Financial Performance and Farm Type	August 2011
Paper	Financial Performance and Farm Size	August 2011
Paper	Impact of Mandatory Price Reporting on Hog Market Integration	August 2011
Paper	Value of Preconditioned Certified Health Programs to Feedlots	August 2011
Decision Tool	OwnTractor.xls – Excel Decision Tool for Estimating Tractor Costs	August 2011
Decision Tool	OwnBaler.xls – Excel Decision Tool for Estimating Baler Costs	August 2011
Paper	Cattle Identification and Traceability: Implications for United States Beef Exports	September 2011
Paper	Economic Impacts of Evolving Red Meat Export Market Access Requirements for Traceability of Livestock and Meat	September 2011
Paper	Value of Gain: Current Situation and Overview of Available Decision Tools	September 2011
Paper	Evaluating Cattle Cycles: Changes Over Time and Implications	September 2011

**MISCELLANEOUS NOTES (weather, growing conditions, budgets, land values/rents, etc.):**

DRY and HOT! 2011 drought information can be found on the AgManager page (<http://www.agmanager.info/policy/Drought/Default.asp>). Much of South Central and Southwest Kansas will have significant yield reductions for spring planted crops due to drought conditions. Likewise, cattle liquidation and heavy culling occurred in those regions as well. USDA-reported county-level cash rents for cropland suggest rents reduced from 2010 in over 1/3 of the counties. We continue struggling with what is best way to answer questions from landowners wanting current rental information.



**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**

**Fall 2011**

**State: MINNESOTA**

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Jim Kurtz	7/1/11	SW Farm Mgmt Assn

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<p>Minnesota Crop Insurance Conference, Mankato, 504 attendees</p> <p>Trade Adjustment Assistance, conducted 4 training sessions for 170 business planning consultants, contracted with several Universities to develop local and online technical training on each qualifying commodity, developed online reporting system to track participant training and business plan progress and to communicate with FSA.</p> <p>Some activities by Bill Lazarus that are funded, but whose success is yet to be determined, are to: 1) develop an decision tool that stakeholders can use to look at the economics of watershed-scale best management practices to reduce N losses from cropland (funded by the Minnesota Pollution Control Agency), 2) develop a decision tool to look at costs and benefits of various treatment technologies to mitigate odors and other air emissions from livestock and poultry operations (funded by a USDA AFRI grant), and 3) analyze the economic feasibility of growing short-rotation woody crops for biomass energy, under an alley-cropping arrangement and at specific, promising locations in Minnesota and Wisconsin (funded by an AFRI grant and under a Forest Service coop agreement). We are also developing a web version of our manure valuation spreadsheet, and looking at the economics of manure solids separators (EPA Clean Water Act section 319 grant).</p>

4. Publications		
Identification	Title	Date
Delbridge, Fernholz, Lazarus, and King.	Whole-Farm Profitability Analysis of Organic and Conventional Cropping Systems, Selected Paper 13376, American Agricultural Economics Association Annual Meeting, Pittsburgh, PA.	July 2011
Nordquist and Moynihan	2010 Organic Farm Performance in Minnesota, <a href="http://www.finbin.umn.edu/docs/2010_Organic_Farm_Performance_MN.pdf">http://www.finbin.umn.edu/docs/2010_Organic_Farm_Performance_MN.pdf</a>	July 2011
Hachfeld, Lazarus, Nordquist and Lopnow	Rental Rates for Minnesota Counties, <a href="http://www.cffm.umn.edu/Publications/pubs/FarmMgtTo pics/RentalRates.pdf">http://www.cffm.umn.edu/Publications/pubs/FarmMgtTo pics/RentalRates.pdf</a>	July 2011
Lazarus	Machinery Cost Estimates, <a href="http://www.apec.umn.edu/faculty/wlazarus/documents/machdata.pdf">http://www.apec.umn.edu/faculty/wlazarus/documents/machdata.pdf</a> .	May 2011
Lazarus	Machinery Cost Calculator and database accompanying Excel spreadsheet, <a href="https://cfans.wufoo.com/forms/z7w0k9/">https://cfans.wufoo.com/forms/z7w0k9/</a>	May 2011
Lazarus	Crop Cost and Return Guide accompanying Excel spreadsheet	May 2011
Nordquist	2010 Minnesota Farm Financial Update <a href="http://www.cffm.umn.edu/Publications/pubs/FarmMgtTo pics/2010MinnesotaFarmFinancialUpdate.pdf">http://www.cffm.umn.edu/Publications/pubs/FarmMgtTo pics/2010MinnesotaFarmFinancialUpdate.pdf</a>	May 2011
Hachfeld, Bau, Holcomb and Kurtz	Transferring the Farm Series (updated), <a href="http://www.cffm.umn.edu/Publications/pubs/FarmMgtTo pics/TransferringTheFarmSeries.pdf">http://www.cffm.umn.edu/Publications/pubs/FarmMgtTo pics/TransferringTheFarmSeries.pdf</a>	May 2011
Hachfeld, Bau, Holcomb and Kurtz	Estate Planning Series (updated), <a href="http://www.cffm.umn.edu/Publications/pubs/FarmMgtTo pics/EstatePlanningSeries.pdf">http://www.cffm.umn.edu/Publications/pubs/FarmMgtTo pics/EstatePlanningSeries.pdf</a>	May 2011
Kurtz	Farm Management Series (updated), <a href="http://www.cffm.umn.edu/Publications/pubs/FarmMgtTo pics/FinancialManagementSeries.pdf">http://www.cffm.umn.edu/Publications/pubs/FarmMgtTo pics/FinancialManagementSeries.pdf</a>	May, 2011

**MISCELLANEOUS NOTES:**

## NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE

Fall 2011

State: **MISSOURI**

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Abner Womack	August 2011	FAPRI
N	Jill Findeis	August 2011	Director of Division of Agricultural and Applied Economics
C	Willi Myers		Director of International Programs
C	Brent Carpenter		From FAPRI to regional specialist

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<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<p>Rickard, T. and R. Milhollin. 2011. Missouri Dairy Grazing Conference. Co-chairperson, three-day program on pasture-based dairy production and best management practices. Springfield, Missouri. (267 attendees).</p> <p>Milhollin, R. and J-Horner. 2011. Agricultural Lenders School. Co-chairperson, five-day lender program in analyzing agricultural credit and helping clients build profitable businesses. Columbia, Missouri. (29 attendees).</p> <p><u>An Sci. 4001 Pasture-Based Dairy Production Spring Semester 2011</u>            Joe Horner and Ryan Milhollin co-taught an online course teaching the principles of pasture-based dairy production. Animal management, grass management, facilities, economics and business planning were covered in this course. Lab portion was four days of in-person instruction on pasture-based dairies in SW Missouri.</p>

**4.****Publications**

1. Horner, J., R. Milhollin, S. Hamilton, W. Prewitt, and T. Rickard. 2011. " G3051, Converting an Existing Dairy to the Missouri 75-Cow Grazing Model ". University of Missouri Guide Sheet G3051. (<http://extension.missouri.edu/p/G3051>)
2. Horner, J., R. Milhollin, S. Hamilton, W. Prewitt, and T. Rickard. 2011. " Starting a 75-Cow Intensive Rotational Grazing Dairy". University of Missouri Guide Sheet G3052. (<http://extension.missouri.edu/p/G3052>)
3. Horner, J., R. Milhollin, S. Hamilton, W. Prewitt, and T. Rickard. 2011. "Starting a 150-Cow Intensive Rotational Grazing Dairy". University of Missouri Guide Sheet G3053. (<http://extension.missouri.edu/p/G3053>)
4. Horner, J., R. Milhollin, S. Hamilton, W. Prewitt, and T. Rickard. 2011. "Starting a 300-Cow Intensive Rotational Grazing Dairy". University of Missouri Guide Sheet G3054. (<http://extension.missouri.edu/p/G3054>)
5. Horner, J., R. Milhollin, S. Hamilton, W. Prewitt, and T. Rickard. 2011. "Starting a 600-Cow Intensive Rotational Grazing Dairy". University of Missouri Guide Sheet G3055. (<http://extension.missouri.edu/p/G3055>)
6. Plain, Ron and Joyce White. Ag Guide 427, 2011 Cash Rental Rates in Missouri, Aug 2011.
7. Plain, Ron and Joyce White. FM 2011-1, Missouri Farm Land Values Opinion Survey – 2011, Aug 30, 2011.

Since most guides are now electronic, we have been revising/updating many of our guides.

**MISCELLANEOUS NOTES:**

Corn is reported at 44% very poor or poor; soybeans, 36%.

Legislature revised a puppy mill bill that passed on a voter initiative last fall. The bill was expected to pass big but did by a small 51:49 margin. Agriculture fought the initial initiative and supported the revisions that remove some of the size restrictions.

Legislature revised the nuisance laws pertaining to CAFOs so that they become considered a permanent nuisance (unable to be sued more than once) after they are successfully sued for nuisance once. This is more in line with the laws of other Midwest states.

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE  
Fall 2011**

State: **OHIO**

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
N -	Steve Vickner	Sept. 2011	Agribusiness – Teaching/Research
N –	Allen Klaiber	Sept. 2011	Energy Economics – Teaching /Research
N –	Sathya Gopalakrishnan	Sept. 2011	Resource Economics – Teaching/Research
R –	Marv Batte	Sept. 2011	Farm Management – Teaching/Research
N -	Allessandra Faggian	December 2011	Regional Economics-Teaching/Research

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<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<p><b>Farm Science Review Activities – September 20-22 Attendance ~133,000</b></p> <p><b>Farm Business Office</b> 725 Review Attendees interacted with Farm Business Office/Ag Law Office personnel, viewed the display and/or obtained OSU Extension/AEDE educational materials.</p> <p><b>“Natural Gas Production: The Impact of Marcellus and Utica Shale on Rural Economies”</b> – A panel of Department Faculty discussed the issues and the economics that surround the issues stemming from these shale deposits.</p> <p><b>“Question the Authorities”</b> Live interviews of Ohio State’s authorities on current economic, business and policy issues. OSU’s Department of Agricultural, Environmental, and Development Economics sponsors this series of short interviews. Approximately two thousand one hundred people attended 36 sessions presented at the Farm Science Review.</p> <p><b>Oil and Gas Symposium</b> –A seminar by OSUE to provide legal education to attorneys working with agricultural operations and businesses. 122 Attorneys attended. An email Listserv was developed for interested attorneys to keep them abreast of new developments.</p>

<b>3.</b>	<b>Successful Activities</b>
OSUE Extension Shale Gas Team University Shale Gas Workgroup OSU Subsurface Energy Center  <b>American Society of Farm Managers and Rural Appraisers – Ohio Chapter Spring Conference</b> This conference focused on vegetable crop in the muck crop area of Ohio. Forty members attended this spring conference planned and resourced by Department Faculty. A tour of Muck Crops region of Ohio highlighted the conference.	

<b>4.</b>	<b>Publications</b>	
Identification	Title	Date
	Department of Agricultural, Environmental, and Development Economics <a href="http://aede.osu.edu/">http://aede.osu.edu/</a>  Ohio Ag Manager <a href="http://ohioagmanager.osu.edu/">http://ohioagmanager.osu.edu/</a>  Western Ohio Cropland Values and Cash Rents 2010-2011  Ohio Dairy Web <a href="http://aede.osu.edu/programs/OhioDairy/">http://aede.osu.edu/programs/OhioDairy/</a>	

**Weather, Growing Conditions & Miscellaneous Notes:**

Late start to harvest. Corn yields variable. High moisture content. Soybean yields average to good. Very few acres of soybeans have been harvested.

**MISCELLANEOUS NOTES:**

OSU Extension will receive a 1% cut at the state level. Counties will be given a menu of choices. Local Government Funds from the state to the county will be cut 25% in 2011 and 50% in 2012.

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**

**Fall 2011**

**State: OKLAHOMA**

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Drought	Increased	Evaluation of impacts of alternative strategies for coping with drought. Starting to plan programs to address herd/cattle reinvesting questions for when it does rain.	State and area ag econ specialists

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<p>Rodney Jones and JJ Jones, area ag econ specialists and JC Hobbs were involved in many local and regional drought response workshops, several of which had over 200 participants.</p> <p>DeVuyst - Ag econ training and curriculum delivered to high school ag teachers in summer workshops. Over 1600 students per year were reached via their ag teachers with these workshops.</p> <p>Doye – 6 local women in ag conference and/or bus tours are being held this fall.</p> <p>Doye –Ag Bank Sim (agbanksim.org) continued to be a popular component of the Oklahoma Banker’s Association Intermediate School of Banking for about 30 lenders. The game was also introduced to some new instructors in a webinar in September.</p>

<b>4. Publications</b>		
Identification	Title	Date
<i>Biomass and Bioenergy</i> 35(2011):308-319	Aravindhaksham et al. “Switchgrass, bermudagrass, falccidgrass and lovegrass biomass yield response to nitrogen for single and double harvest.”	2011
<i>Agronomy Journal</i> , 103:404-413	Tumusiime et al. “How much does considering the cost of lime affect the recommended level of nitrogen?”	2011

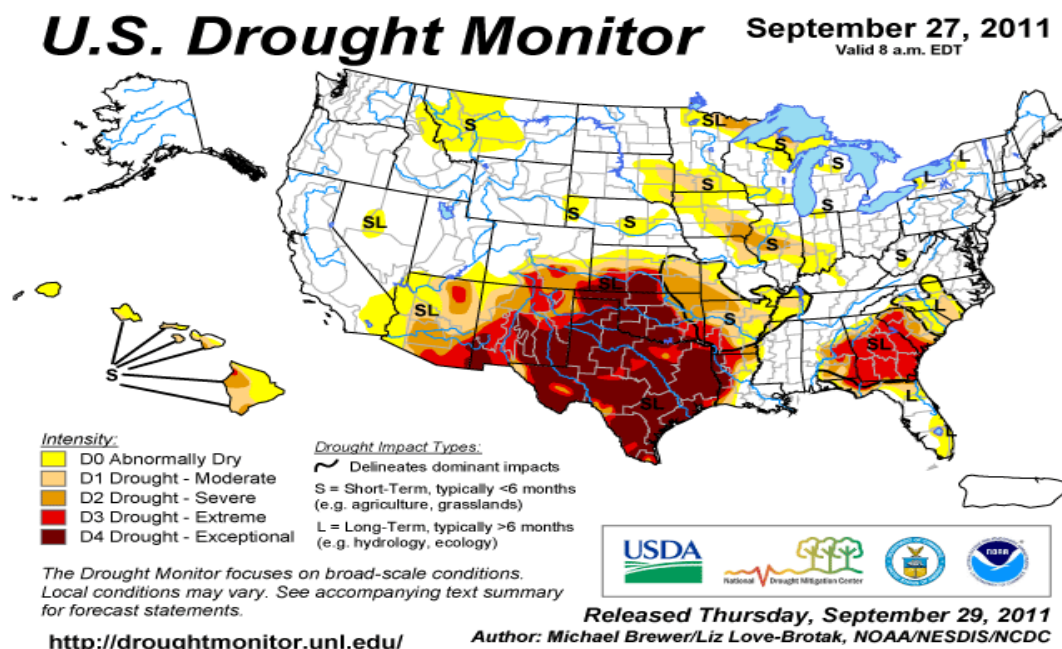
4. Publications		
Identification	Title	Date
<i>Agricultural Systems</i> 104:609-614.	DeVuyst, E.A. et al. "Cattle, ethanol, and biogas: Does closing the loop make economic sense?"	2011
OCES Fact AGEC-262	Williams, et al. "Price Premiums of the 2010 Oklahoma Quality Beef Network."	2011
OCES/TAMU spreadsheets	Cow Repurchase Decision Tool Early Weaning Decision Tool Sell Cows Now or Later	2011
Master Cattleman newsletter, Vol. 12	<ul style="list-style-type: none"> <li>• Improving the Efficiency of Hay Use</li> <li>• Cow Herd Decisions: Keep and Feed versus Sell and Buy Back</li> <li>• Income Tax Relief: Drought or Weather-Related Sale of Livestock</li> <li>• Certification Requirements for the OQBN and 2011 OQBN Sales</li> <li>• Dates</li> <li>• U.S. Beef Cowherd Continues Decline</li> <li>• Drought Assistance Available to Livestock Producers</li> <li>• Farm Computer Usage and Ownership</li> </ul>	Sept. 2011
Master Cattleman newsletter, Vol. 11	<ul style="list-style-type: none"> <li>• Beef Exports Provide Strong Market</li> <li>• Reminder: Drought/Disaster Assistance Available to Livestock Producers</li> <li>• Oklahoma Pasture Land Values, Rents and Price to Value Ratios</li> <li>• Beating the Bushes for Feeder Cattle</li> <li>• Tax Consequences of Weather Related Sale of Livestock</li> <li>• New and Updated Publications for Beef Producers</li> <li>• IFMAPS Help a Phone Call Away</li> </ul>	June 2011
Quick Tips newsletter, Vol. 67	<ul style="list-style-type: none"> <li>• Understanding the U.S. Credit Downgrade</li> <li>• External Drives as the Modern Digital Backup</li> <li>• Disaster Preparation and Recovery Assistance</li> <li>• Quicken Records May Simplify the IRS Audit Process</li> <li>• Loans and Grants: ODAFF, SARE, FSA</li> <li>• Farm Assets Remain a Large Portion of the Operator Household Portfolio</li> <li>• Upcoming Oklahoma Women in Ag and Small Business Events</li> <li>• Master Cattleman Summit, Oct. 14-15, 2011</li> <li>• New and Updated OSU Publications</li> </ul>	Sept. 2011



4. Publications		
Identification	Title	Date
Quick Tips newsletter, Vol. 66	<ul style="list-style-type: none"> <li>• Farm Income and Deductions</li> <li>• The Management Calendar</li> <li>• 10 Ways to Stop Multitasking</li> <li>• Answers to Some Quicken Questions</li> <li>• Most Farmers Operate Debt Free, ERS Chart of Note</li> <li>• Reconciliation Problems</li> <li>• Snipping Household Expenses</li> <li>• Calculation Truck Cost</li> <li>• New and Updated OSU Publications</li> <li>• IFMAPS Help a Phone Call Away</li> </ul>	June 2011

**MISCELLANEOUS NOTES:**

Most of the state continues to be in an exceptional drought. Through August, OSU Ag Econ estimates put the losses to the ag industry at \$1.6 billion. Prospects for additional moisture in the near future are not good and a dry winter is anticipated. Cow culling has been extensive, but is expected to continue as hopes for wheat pasture dry up. Few stockers were brought into the state but lots of hay continues to be brought in. Questions are being raised as to whether wheat has to be planted for crop insurance purposes when there is no hope for actually getting a crop established given the lack of soil and subsoil moisture.



## NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE

Fall 2011

**State:** SOUTH DAKOTA

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
<p>We continue the re-organizing effort. Many young faculty have resigned to take industry positions. Situation at county level is progressing as noted below:</p>			
<p>Interviews were conducted for the field specialist positions over a period of days ranging from August 15 – September 14<sup>th</sup>. We have submitted position descriptions and hiring requests for the 65 positions to Human Resources. We anticipate that we will receive approval to begin making those phone calls toward the end of this week.</p> <p>For those current staff members receiving offers, we will likely ask for a tight turn-around timeline on position acceptance and letters of offer – all in the quest of completing paperwork so as not to incur a break in service for your benefits, etc. You also need to be aware that we will likely not fill all 65 positions during this first round and will re-advertise for a small number of positions at a later point this fall.</p> <p>We have now received letters of intent from all county commissions for the County 4-H Youth Program Advisor positions.</p> <p>We are now screening applications for the County 4-H Youth Program Advisor positions. To date, 18 of the 34 positions have been advertised and have closed.</p> <p>October will be the focus month for these interviews. Another 10 positions will close their advertising window on September 30<sup>th</sup> and then an additional 3 positions will close in early October.</p> <p>The Regional Center Committee continues its diligent work preparing the centers for occupancy in late October. We have lease agreements signed for some great properties for the regional centers. This includes: Sioux Falls – School for the Deaf; Mitchell – Mitchell Technical Institute; Pierre – Kenyon Building; Winner – Middle School; Rapid City – USDA building; Lemmon – National Guard Armory; Aberdeen – Former Savings &amp; Loan Building downtown; and Watertown – Codington County Extension complex. They are focusing now on technology &amp; wiring, furniture, re-model work, etc. Much work remains but progress is being made.</p> <p>We are finalizing the search processes for the 4-H Program Director, Community Development Program Director, Food and Families Program Director, Native American Program Director and the Director of Field Operations positions.</p>			

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
<p>We continue the re-organizing / re-structuring effort and await direction on program emphasis and the role of the state specialists and staff at the regional centers.</p>			

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>

4. Publications		
Identification	Title	Date
I have found a listing of publications and have highlighted current publications below:		

This list of publications is from our CES website and contains the listing of current publications, some of which are unfamiliar to me. The publications can be found at the following link:

<http://www.sdstate.edu/sdces/store/Publications/index.cfm#taxonomy=&keywords=economics&typeVal=63&typeOfPubValue=31&index=-1&total=-1>

2011 South Dakota Agricultural Land Markey Trends, 1991–2011

2011 ABCD - the Building Blocks That Help a Community Grow

2011 Building Communities Through Civic Engagement

2011 Community Capitals Series: #1 Measuring Success in Communities — Understanding the Community Capitals Framework

2011 Community Capitals Series: #2 Natural Capital

2011 Community Capitals Series: #3 Cultural Capital

2011 Community Capitals Series: #4 Human Capital

2011 Community Capitals Series: #5 Social Capital—The Glue That Holds a Community Together (formerly ExEx16002)

2011 Community Capitals Series: #6 Political Capital

2011 Community Capitals Series: #7 Built Capital

2011 Community Capitals Series: #8 Financial Capital

2011 Social Capital – The Glue that Holds a Community Together

2011 Soil Productivity Ratings and Estimated Yields for Moody County, South Dakota

2011 Youth in the Community - A Partnership Approach

2011 How to Capture High Calf Prices

2011 2010 Landlord/Tenant Farmland Lease Survey

## 2011 Percentage of South Dakota Agricultural Land Operated under a Rental Agreement

## 2011 Planning For A Successful Business

This list of publications is from our departmental website and contains the listing of current newsletter publications and should contain an active hyperlinks. If the link is non-functional, the publications can be found at the following link:

<http://www.sdstate.edu/econ/commentator/index.cfm>

No	Title	Author	Date
534	<a href="#">Hay Supply and Demand Balance Sheet</a>	T. Opheim, M. Diersen	9/8/11
533	<a href="#">Economic Outlook for the Second Quarter</a>	Opoku, Fausti	8/29/11
532	<a href="#">South Dakota 2011 Crop Forecasts</a>	Highbear, Diersen	7/7/11
531	<a href="#">South Dakota Agricultural Land Values and Cash Rental Rates, 2011</a>	Pflueger, Janssen	6/20/11
530	<a href="#">Economic Outlook: First Quarter 2011</a>	Opoku, Fausti	4/29/11
529	<a href="#">Evaluating Women in Agriculture Training Programs in South Dakota</a>	Cumber, Sugutt	3/23/11
528	<a href="#">Corn Pest Risk Survey Results</a>	Fausti, Lundgren, Opoku	2/28/11
527	<a href="#">Economic Outlook 2011</a>	Opoku, Fausti	1/14/11
526	<a href="#">Economic Impact of the Sheep Industry in South Dakota and ABS 482 Class Experiences in South America</a>	Taylor, Beutler	1/7/11

## MISCELLANEOUS NOTES:

**NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE**

**Fall 2011**

**State: WISCONSIN**

<b>1. Staffing Changes</b>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Tom Kriegl	6/30/2011	CDP Grazing and Organic Dairy
T	Randy Fortenbery	8/31/2011	AAE Commodity Marketing and Director of the Renk Institute for Agribusiness
N	Sheldon Du		Energy Economics

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

<b>2. Program Changes</b>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
None			

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

<b>3. Successful Activities</b>
<p><b>Area level programming under the moniker of “Annie’s Project” and “Heart of the Farm” are conducted by Jenny Vanderlin and Joy Kirkpatrick. New project emphasizing farm record keeping and financial analysis just starting in October.</b></p> <p><b>RE Appraisal Education – continues to be highly successful activity. New courses in the “Cost Approach” and Eminent Domain Appraisal will be offered in Wisconsin this Fall.</b></p> <p><b>Mark Stephenson – working with Dairy Policy and new legislation recently introduced by Congressman Peterson this month.</b></p> <p><b>NCFMC Regional Committee has reworked 3 regional leasing publications and is preparing for winter Extension meetings on land values and leasing alternatives.</b></p>

<b>4. Publications</b>		
Identification	Title	Date
CDP Staff Paper	<a href="#"><u>"Wisconsin Agricultural Land Prices, 2005-2010"</u></a>	March 2011

4. Publications		
Identification	Title	Date
<i>Science</i> 330:222-225	"Areawide Suppression of European Corn Borer with Bt Maize Reaps Savings to Non-Bt Maize Growers" Paul Mitchel	August 2011
	"Speculation and Volatility Spillover in the Crude Oil and Agricultural Commodity Markets: A Bayesian Analysis" Sheldon DU	<i>Energy Economics</i> 33(3):497-503
<i>Agribusiness</i> 27(2):179-192	"Impact of Biofuels Policy on Agribusiness Stock Prices" Sheldon DU	2011
<a href="http://future.aae.wisc.edu/LGM-Dairy/lgm_dairy_manual_bwg.pdf">http://future.aae.wisc.edu/LGM-Dairy/lgm_dairy_manual_bwg.pdf</a>	"USDA's Livestock Gross Margin Insurance for Dairy: What is it and How Can it be Used for Risk Management" Brian Gould & Victor Cabrera	Sept 25, 2011

#### MISCELLANEOUS NOTES:

Growing conditions in Wisconsin have been variable in 2011. Adequate moisture and growing degree days combined for average to better than average yields for corn and beans. Dairy producers are still healing from the low milk prices in 2009 & 2010 but milk production continues to expand.

State politics still volatile. Balance in the State Senate between Republicans and Democrats has been reduced to 17/16 after several recall elections. It is very likely that there will be a recall initiative for Gov. Walker in 2012.

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