

## NCFMEC Fall Meeting

10/6/2017 (amended 5/18/2018)

Notes from NCFMEC teleconference taken by Alejandro (Committee Secretary)

Attendees: Kevin Burnhardt (WI), Damona Doye (OK), William Edwards (IA), Joleen Hadrick (MN), Kevin Klair (MN), Michael Langemeier (IN), Ray Massey (MO), Alejandro Plastina (IA), Dave Ripplinger (ND), Gary Schnitkey (IL), Jordan Shockley (UK), Dianne Shoemaker (OH), Matt Stockton (NE), Mykel Taylor (KS), Barry Ward (OH)

Guests: Toija Riggins (NIFA. National Program Leader: Family and Consumer Science, Rural Sociology and Behavioral Economics, and Impact Measurement), Troy Marshall (NASS. State Statistician. Oklahoma).

1. Introductions and new members
2. Minutes from Spring 2017 Spring meeting
  - a. Reviewed and approved with no revisions
3. Dates for Spring 2018 meeting in Ames, IA
  - a. Start at noon May 16, and ending at noon May 18: the afternoon of May 16 is reserved for any sub-committee work. The morning of May 17 will be a joint program with Iowa State Extension and Outreach Farm Management Team. Mykel and Alejandro will prepare a draft agenda and share with the Committee well in advance.
  - b. The ISU Soil Management and Land Valuation Conference, organized by Wendong Zhang, will take place on May 16, 8:00 am – 4:00pm in Ames. The agenda will be available at <https://register.extension.iastate.edu/smlv/about>. Contact Wendong ([wzhang@iastate.edu](mailto:wzhang@iastate.edu)) for discounted rates for NCFMEC members.
4. Ag Lease 101 status updates
  - a. Reports from authors
    - i. Fixed and Flex Cash Leases: Michael L. and Alejandro P. Have not completed first iteration.
    - ii. Cropshare Leases: Michael L. and Alejandro P. Have not completed first iteration.
    - iii. Pasture Rent (writeup and excel worksheet): Ray M. and Matt S. Spreadsheet is ready. No need to update Writeup. Need guidance on how to get material online.
    - iv. Rental Agreements for Farm Buildings: Kevin B. and Mykel T. Finished first iteration. Final edits should be ready in a week.
    - v. Farm Equipment Leases: Jordan S., Gregg I., and Bill L. Have not completed first iteration.
    - vi. Beef Cow Leases (writeup and excel worksheet): Damona D. and Matt S. No need to change writeup, but updated numbers in examples. Need guidance on how to incorporate changes to word document.
  - b. PDF and Word versions from Ray Massey

- i. Ray confirmed having access to all original electronic documents in AgLease101.
    - ii. For small revisions: send hand-written notes to Ray.
    - iii. For large revisions: ask Ray for original document, and introduce changes on the electronic document.
    - iv. Try not to change the cover of the documents (only dates), because they are not in word format.
    - v. Ray will be responsible for re-printing the updated documents in pdf format.
    - vi. Ray will send updated files to Kevin K.
    - vii. Kevin K. will be responsible for uploading the updated files to AgLease101.org.
  - c. Joleen and \_\_\_\_ will develop a leasing contract for Dairy Cow Farms, based on Leasing material developed for beef cow farms.
  - d. Damona contacted Shannon about Leasing materials for wind power generation and other alternative leasing contracts. Damona will reiterate the interest from this group to use Shannon's materials.
  - e. Dianne (OH) expressed interest in leasing contracts for dairy facilities. Kevin and Mykel will try to add a section on dairy facilities to the leases they are reviewing.
5. Update from Administrative Liaison
- a. Mykel indicated that Gregg Hadley is on leave and would no longer be the Administrator of NCFMEC. Planning horizon uncertain. Need follow up from Gregg.
6. Submissions for projects to NC Risk Management Education Center. Deadline: Nov 16.
- a. Farm Financial Stress
    - i. Kansas, North Dakota, Iowa, Nebraska, Ohio expressed interest in this topic. Potential collaboration with Oklahoma for a joint application to NCRMEC and SRMEC.
  - b. Farm Bill
    - i. Michael L. and Gary S. expressed interest in this topic.
    - ii. Might target grant in 2017 and if approved postpone funding until Farm Bill passed. This arrangement worked in the past.
    - iii. Keep NASS in the loop and try to avoid overlaps.
  - c. Leasing topics
    - i. Focus on implementation of leasing education.
    - ii. Critical: communication between landowners and farmers.
    - iii. Kansas and Missouri expressed interest in this topic.
  - d. Funding custom rate survey through NASS
    - i. William inquired about this possibility.
    - ii. Damona indicated that the Center will not fund research project.
    - iii. Follow up with Brad Lubben (NE)?
  - e. Farm\$UCCESS: Farm Business Management Education Program
    - i. Kevin (WI) proposed preparing a proposal for Nov 2018. He successfully applied an exploratory grant and sees value in expanding program to NC region.
    - ii. Michael L. and Damona expressed interest in this topic.

- f. TAA revival?
  - i. Ray (MO) inquired about potential to revive TAA
  - ii. Kevin K. asserted that it would not stand a chance.
  
- 7. Update on Custom Rates project. Troy Marshall
  - a. NASS (OK) has looked at questionnaires from all states.
  - b. Requested OMB approval for all questions in those questionnaires (instead of creating a questionnaire first and then asking for approval on that specific questionnaire)
  - c. Developed a project plan to guide their process within NASS:
    - i. Identifying a population from US Census of Ag and ARMS3.
    - ii. Identifying a sample and defining sampling rates.
    - iii. Identifying data collection methods
    - iv. Developing a summary of data
  - d. NASS is currently working on the methodological aspects related to sample size and sampling rates.
  - e. Ray (MO) indicated that the fixed costs (faculty and clerical staff salary, etc.) of custom rates surveys by state are substantial, and by having NASS run a regional or national survey will be relatively cheaper, and the quality of the final estimates will likely be higher.
  - f. Toija Riggins (NIFA) expressed her support to relying on NASS for methodological purposes, and inquired about considerations related to continuous engagement of survey respondents. Troy (NASS-OK) indicated that promotion of custom rate survey results and extensive distribution of information across potential users are critical for continuous engagement of respondents.
  - g. Toija Riggins (NIFA) highlighted that members of NCFMEC are change agents for the betterment of the agricultural sector and thanked the Committee for allowing her to participate in the call. She will share materials on behavioral economics with NCFMEC list.
  - h. Troy (NASS-OK) requested that further questions be directed to him directly or through Damona.
  
- 8. Topics for presentation and/or discussion for the spring meeting
  - a. Ray (MO) volunteered to make a presentation on crop insurance and dicamba.
  - b. Proposed: panel discussion with ag lenders with crop and livestock focus, and a regulator.

Meeting adjourned at 11:10 pm on October 6, 2017.